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## Pipeline - Outlook (Caribbean)

Data for end of January, 2019\*

\*corporate feed activity through December, 2018



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Pipeline Overview

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

Pipeline Projects & Rooms

Chain Scale	Number of Hotels (Projects)						Unconfirmed
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	
Luxury	86	6	9	10	5	24	2
Upper Upscale	66	1	7	3	5	15	3
Upscale	144	4	11	8	9	28	
Upper Midscale	36		1		3	4	
Midscale	15		1	2	2	5	
Economy	3		1		1	2	
Unaffiliated	1,640	4	13	9	8	30	
Total	1,990	15	43	32	33	108	5

Existing Supply	Recently Opened	Number of Rooms				Unconfirmed
		In Construction	Final Planning	Planning	Total	
30,067	2,225	3,588	1,637	575	5,800	309
28,448	350	1,499	830	956	3,285	690
56,021	1,945	2,374	2,086	1,490	5,950	
10,231		120		380	500	
5,191		600	180	380	1,160	
122				108	108	
126,369	403	2,559	3,713	1,127	7,399	
256,449	4,923	10,740	8,446	5,016	24,202	999

Pipeline Projects & Rooms (Percentages)

Chain Scale	Number of Hotels (Projects)						Unconfirmed
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	
Luxury	4.3%	40.0%	20.9%	31.3%	15.2%	22.2%	40.0%
Upper Upscale	3.3%	6.7%	16.3%	9.4%	15.2%	13.9%	60.0%
Upscale	7.2%	26.7%	25.6%	25.0%	27.3%	25.9%	0.0%
Upper Midscale	1.8%	0.0%	2.3%	0.0%	9.1%	3.7%	0.0%
Midscale	0.8%	0.0%	2.3%	6.3%	6.1%	4.6%	0.0%
Economy	0.2%	0.0%	2.3%	0.0%	3.0%	1.9%	0.0%
Unaffiliated	82.4%	26.7%	30.2%	28.1%	24.2%	27.8%	0.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Existing Supply	Recently Opened	Number of Rooms				Unconfirmed
		In Construction	Final Planning	Planning	Total	
11.7%	45.2%	33.4%	19.4%	11.5%	24.0%	30.9%
11.1%	7.1%	14.0%	9.8%	19.1%	13.6%	69.1%
21.8%	39.5%	22.1%	24.7%	29.7%	24.6%	0.0%
4.0%	0.0%	1.1%	0.0%	7.6%	2.1%	0.0%
2.0%	0.0%	5.6%	2.1%	7.6%	4.8%	0.0%
0.0%	0.0%	0.0%	0.0%	2.2%	0.4%	0.0%
49.3%	8.2%	23.8%	44.0%	22.5%	30.6%	0.0%
100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

\*corporate feed activity through December, 2018

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## Pipeline Variance by Chain Scale & Phase

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

### This Month vs. Last Month (January 2019 vs. December 2018)

Chain Scale	Number of Hotels (Projects)						
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	Unconfirmed
Luxury	1.2%	0.0%	0.0%	-9.1%	25.0%	0.0%	0.0%
Upper Upscale	0.0%	0.0%	16.7%	0.0%	0.0%	7.1%	0.0%
Upscale	0.0%	-20.0%	-8.3%	0.0%	0.0%	-3.4%	
Upper Midscale	0.0%		0.0%		0.0%	0.0%	
Midscale	0.0%		0.0%		-50.0%	0.0%	
Economy	-25.0%		0.0%			100.0%	
Unaffiliated	-0.1%	33.3%	-7.1%	12.5%	0.0%	0.0%	
<b>Total</b>	<b>-0.1%</b>	<b>0.0%</b>	<b>-2.3%</b>	<b>6.7%</b>	<b>0.0%</b>	<b>0.9%</b>	<b>0.0%</b>

Number of Rooms							
Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	Unconfirmed	
0.5%	0.0%	0.0%	-7.1%	27.8%	0.0%	0.0%	
-0.1%	0.0%	10.8%	0.0%	111.5%	24.7%	0.0%	
0.1%	-18.8%	-28.5%	0.0%	0.3%	-13.7%		
0.0%		0.0%		12.4%	9.2%		
0.0%		0.0%		-32.1%	0.0%		
-49.6%							
-0.3%	2.5%	0.0%	13.8%	0.0%	6.5%		
-0.1%	-8.2%	-6.9%	6.4%	13.7%	1.3%	0.0%	

### Pipeline Projects - Last Month (December 2018)

Chain Scale	Number of Hotels (Projects)						
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	Unconfirmed
Luxury	85	6	9	11	4	24	2
Upper Upscale	66	1	6	3	5	14	3
Upscale	144	5	12	8	9	29	
Upper Midscale	36		1		3	4	
Midscale	15		1		4	5	
Economy	4		1			1	
Unaffiliated	1,642	3	14	8	8	30	
<b>Total</b>	<b>1,992</b>	<b>15</b>	<b>44</b>	<b>30</b>	<b>33</b>	<b>107</b>	<b>5</b>

Number of Rooms						
Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	Unconfirmed
29,907	2,225	3,588	1,762	450	5,800	309
28,473	350	1,353	830	452	2,635	690
55,977	2,395	3,320	2,086	1,485	6,891	
10,231		120		338	458	
5,191		600		560	1,160	
242						
126,697	393	2,559	3,263	1,127	6,949	
256,718	5,363	11,540	7,941	4,412	23,893	999

### This Year vs. Last Year (January 2019 vs. January 2018)

Chain Scale	Number of Hotels (Projects)						
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	Unconfirmed
Luxury	10.26%	-33.33%	50.00%	233.33%	-16.67%	60.00%	0.00%
Upper Upscale	10.00%		75.00%	0.00%	25.00%	36.36%	-25.00%
Upscale	2.86%	300.00%	-26.67%	14.29%	125.00%	7.69%	
Upper Midscale	9.09%	-100.00%	0.00%		200.00%	100.00%	
Midscale	15.38%		0.00%			400.00%	
Economy	-25.00%						
Unaffiliated	1.61%	-42.86%	116.67%	-18.18%	14.29%	25.00%	
<b>Total</b>	<b>2.47%</b>	<b>-16.67%</b>	<b>30.30%</b>	<b>33.33%</b>	<b>50.00%</b>	<b>36.71%</b>	<b>-16.67%</b>

Number of Rooms						
Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	Unconfirmed
4.85%	-45.72%	108.60%	411.56%	-37.64%	95.81%	37.95%
4.80%		135.32%	-0.95%	75.09%	62.54%	6.81%
5.14%	135.19%	-49.42%	-1.93%	144.66%	-19.92%	
5.13%	-100.00%	0.00%		204.00%	104.08%	
11.11%		37.61%			166.06%	
-47.41%						
-0.43%	-80.18%	64.57%	3.86%	-3.76%	17.43%	
2.31%	-30.49%	17.22%	23.12%	48.71%	24.78%	14.83%

### Pipeline Projects - Last Year (January 2018)

Chain Scale	Number of Hotels (Projects)						
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	Unconfirmed
Luxury	78	9	6	3	6	15	2
Upper Upscale	60		4	3	4	11	4
Upscale	140	1	15	7	4	26	
Upper Midscale	33	1	1		1	2	
Midscale	13		1			1	
Economy	4						
Unaffiliated	1,614	7	6	11	7	24	
<b>Total</b>	<b>1,942</b>	<b>18</b>	<b>33</b>	<b>24</b>	<b>22</b>	<b>79</b>	<b>6</b>

Number of Rooms							
Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	Unconfirmed	
28,676	4,099	1,720	320	922	2,962	224	
27,146		637	838	546	2,021	646	
53,282	827	4,694	2,127	609	7,430		
9,732	123	120		125	245		
4,672		436			436		
232							
126,911	2,033	1,555	3,575	1,171	6,301		
250,651	7,082	9,162	6,860	3,373	19,395	870	

\*corporate feed activity through December, 2018

Pipeline by Parent Company, Affiliation & Phase

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

	Number of Hotels (Projects)							
	Existing Supply	Recently Opened	Executed	In Construction	Final Planning	Planning	Total	Unconfirmed
Intercontinental Hotels Group								
InterContinental Regent	2							
Total Luxury	86	6	12	9	10	5	24	2
Percent of Pipeline/Supply	2.3%	0.0%		0.0%	0.0%	0.0%	0.0%	0.0%
Kimpton	1			1			1	
Total Upper Upscale	66	1	9	7	3	5	15	3
Percent of Pipeline/Supply	1.5%	0.0%		14.3%	0.0%	0.0%	6.7%	0.0%
Crowne Plaza	1							
Total Upscale	144	4	21	11	8	9	28	
Percent of Pipeline/Supply	0.7%	0.0%		0.0%	0.0%	0.0%	0.0%	
Holiday Inn	6							
Holiday Inn Express	3		1			1	1	
Total Upper Midscale	36		4	1		3	4	
Percent of Pipeline/Supply	25.0%			0.0%		33.3%	25.0%	
Total Company	13		1	1		1	2	
Total Pipeline/Supply	1,990	15		43	32	33	108	5
Percent of Pipeline/Supply	0.7%	0.0%		2.3%	0.0%	3.0%	1.9%	0.0%

Radisson Hotel Group								
Radisson	4							
Total Upscale	144	4	21	11	8	9	28	
Percent of Pipeline/Supply	2.8%	0.0%		0.0%	0.0%	0.0%	0.0%	
Total Company	4							
Total Pipeline/Supply	1,990	15		43	32	33	108	5
Percent of Pipeline/Supply	0.2%	0.0%		0.0%	0.0%	0.0%	0.0%	0.0%

Choice Hotels International								
Ascend Collection	5		1			1	1	
Total Upscale	144	4	21	11	8	9	28	
Percent of Pipeline/Supply	3.5%	0.0%		0.0%	0.0%	11.1%	3.6%	
Clarion								
Comfort Inn	2							
Comfort Suites	2							
Quality	1							
Total Upper Midscale	36		4	1		3	4	
Percent of Pipeline/Supply	13.9%			0.0%		0.0%	0.0%	
MainStay Suites								
Quality Inn								
Total Midscale	15		3	1	2	2	5	
Percent of Pipeline/Supply	0.0%			0.0%	0.0%	0.0%	0.0%	
Total Company	10		1			1	1	
Total Pipeline/Supply	1,990	15		43	32	33	108	5
Percent of Pipeline/Supply	0.5%	0.0%		0.0%	0.0%	3.0%	0.9%	0.0%

Hilton Worldwide								
Conrad								
Waldorf Astoria	1		1		1		1	
Total Luxury	86	6	12	9	10	5	24	2
Percent of Pipeline/Supply	1.2%	0.0%		0.0%	10.0%	0.0%	4.2%	0.0%
Canopy by Hilton								
Curio Collection by Hilton	4		1			1	1	1
Embassy Suites by Hilton	3		3	2		1	3	
Hilton	11	1						1
Total Upper Upscale	66	1	9	7	3	5	15	3
Percent of Pipeline/Supply	27.3%	100.0%		28.6%	0.0%	40.0%	26.7%	66.7%
DoubleTree by Hilton	1							
Hilton Garden Inn			2		2		2	
Homewood Suites by Hilton			2	2			2	
Tapestry Collection by Hilton			1		1		1	
Total Upscale	144	4	21	11	8	9	28	
Percent of Pipeline/Supply	0.7%	0.0%		18.2%	37.5%	0.0%	17.9%	
Hampton by Hilton	2		1	1			1	
Total Upper Midscale	36		4	1		3	4	
Percent of Pipeline/Supply	5.6%			100.0%		0.0%	25.0%	
Tru by Hilton			1		2		2	

	Number of Rooms						
	Existing Supply	Recently Opened	Executed	In Construction	Final Planning	Planning	Total
	625						
	30,067	2,225	2,034	3,588	1,637	575	5,800
	2.1%	0.0%		0.0%	0.0%	0.0%	0.0%
	266			146			146
	28,448	350	2,249	1,499	830	956	3,285
	0.9%	0.0%		9.7%	0.0%	0.0%	4.4%
	196						
	56,021	1,945	3,575	2,374	2,086	1,490	5,950
	0.3%	0.0%		0.0%	0.0%	0.0%	0.0%
	1,622						
	256		125			125	125
	10,231		500	120		380	500
				0.0%		32.9%	25.0%
	2,965		125	146		125	271
	256,449	4,923		10,740	8,446	5,016	24,202
	1.2%	0.0%		1.4%	0.0%	2.5%	1.1%

	771						
	56,021	1,945	3,575	2,374	2,086	1,490	5,950
	1.4%	0.0%		0.0%	0.0%	0.0%	0.0%
	771						
	256,449	4,923		10,740	8,446	5,016	24,202
	0.3%	0.0%		0.0%	0.0%	0.0%	0.0%

	959		100			100	100
	56,021	1,945	3,575	2,374	2,086	1,490	5,950
	1.7%	0.0%		0.0%	0.0%	6.7%	1.7%
	116						
	343						
	124						
	10,231		500	120		380	500
	5.7%			0.0%		0.0%	0.0%
	5,191		472	600	180	380	1,160
	0.0%			0.0%	0.0%	0.0%	0.0%
	1,542		100			100	100
	256,449	4,923		10,740	8,446	5,016	24,202
	0.6%	0.0%		0.0%	0.0%	2.0%	0.4%

	750		120		120		120
	30,067	2,225	2,034	3,588	1,637	575	5,800
	2.5%	0.0%		0.0%	7.3%	0.0%	2.1%
	978		73			73	73
	667		679	526		153	679
	3,990	350					
	28,448	350	2,249	1,499	830	956	3,285
	19.8%	100.0%		35.1%	0.0%	23.6%	22.9%
	184						
			270		270		270
			292				292
			157		157		157
	56,021	1,945	3,575	2,374	2,086	1,490	5,950
	0.3%	0.0%		12.3%	20.5%	0.0%	12.1%
	324		120	120			120
	10,231		500	120		380	500
	3.2%			100.0%		0.0%	24.0%
			92		180		180

Pipeline by Parent Company, Affiliation & Phase

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

	Number of Hotels (Projects)							
	Existing Supply	Recently Opened	Executed	In Construction	Final Planning	Planning	Total	Unconfirmed
Total Midscale	15		3	1	2	2	5	
Percent of Pipeline/Supply	0.0%			0.0%	100.0%	0.0%	40.0%	
Total Company	22	1	12	5	6	2	13	2
Total Pipeline/Supply	1,990	15		43	32	33	108	5
Percent of Pipeline/Supply	1.1%	6.7%		11.6%	18.8%	6.1%	12.0%	40.0%

Hyatt								
Andaz					1		1	1
Grand Hyatt	1				1		1	
Hyatt Zilara	1		1	1			1	
Hyatt Ziva	1		1	1			1	
Park Hyatt	1							
Total Luxury	86	6	12	9	10	5	24	2
Percent of Pipeline/Supply	4.7%	0.0%		22.2%	20.0%	0.0%	16.7%	50.0%
Hyatt								
Hyatt Centric								1
Hyatt Regency	2							
Total Upper Upscale	66	1	9	7	3	5	15	3
Percent of Pipeline/Supply	3.0%	0.0%		0.0%	0.0%	0.0%	0.0%	33.3%
Hyatt House								
Hyatt Place	1		1	1			1	
Total Upscale	3		1	1				
Percent of Pipeline/Supply	144	4	21	11	8	9	28	
Percent of Pipeline/Supply	2.8%	0.0%		9.1%	0.0%	0.0%	3.6%	
Total Company	10		3	3	2		5	2
Total Pipeline/Supply	1,990	15		43	32	33	108	5
Percent of Pipeline/Supply	0.5%	0.0%		7.0%	6.3%	0.0%	4.6%	40.0%

Marriott International								
JW Marriott	1							
Luxury Collection								
Ritz-Carlton	3		5	2		3	5	
St Regis	1		1		1		1	
W Hotel	1		1			1	1	
Total Luxury	86	6	12	9	10	5	24	2
Percent of Pipeline/Supply	5.8%	0.0%		22.2%	10.0%	80.0%	29.2%	0.0%
Autograph Collection								
Le Meridien	5		3	2		1	3	
Marriott								
Renaissance	6							
Sheraton Hotel	5							
Westin	3							
Total Upper Upscale	2							
Percent of Pipeline/Supply	66	1	9	7	3	5	15	3
Percent of Pipeline/Supply	31.8%	0.0%		28.6%	0.0%	20.0%	20.0%	0.0%
AC Hotels by Marriott								
aloft Hotel	1		2	1		1	2	
Courtyard	3		3	2			3	
Courtyard	9		4		1	3	4	
Four Points by Sheraton	3		1			1	1	
Residence Inn	1		1			1	1	
Total Upscale	144	4	21	11	8	9	28	
Percent of Pipeline/Supply	9.0%	0.0%		27.3%	25.0%	66.7%	39.3%	
MOXY								
Total Upper Midscale			1			1	1	
Percent of Pipeline/Supply	36		4	1		3	4	
Percent of Pipeline/Supply	0.0%			0.0%		33.3%	25.0%	
Total Company	39		22	7	3	12	22	
Total Pipeline/Supply	1,990	15		43	32	33	108	5
Percent of Pipeline/Supply	2.0%	0.0%		16.3%	9.4%	36.4%	20.4%	0.0%

Wyndham Worldwide								
Wyndham Grand	1		2	1	1		2	
Total Upper Upscale	66	1	9	7	3	5	15	3
Percent of Pipeline/Supply	1.5%	0.0%		14.3%	33.3%	0.0%	13.3%	0.0%
Wyndham								
Total Upscale	7		1			1	1	
Percent of Pipeline/Supply	144	4	21	11	8	9	28	
Percent of Pipeline/Supply	4.9%	0.0%		0.0%	0.0%	11.1%	3.6%	
Tryp by Wyndham								
Total Upper Midscale	3		1			1	1	
Percent of Pipeline/Supply	36		4	1		3	4	
Percent of Pipeline/Supply	8.3%			0.0%		33.3%	25.0%	

	Number of Rooms						
	Existing Supply	Recently Opened	Executed	In Construction	Final Planning	Planning	Total
	5,191		472	600	180	380	1,160
	0.0%			0.0%	100.0%	0.0%	15.5%
	6,893	350	1,803	938	727	226	1,891
	256,449	4,923		10,740	8,446	5,016	24,202
	2.7%	7.1%		8.7%	8.6%	4.5%	7.8%
							500
							999
							50.1%

				184		184	59
1,800				351		351	
234		350	350			350	
386		400	400			400	
126							
30,067	2,225	2,034	3,588	1,637	575	5,800	309
8.5%	0.0%		20.9%	32.7%	0.0%	22.2%	19.1%
							190
782							
28,448	350	2,249	1,499	830	956	3,285	690
2.7%	0.0%		0.0%	0.0%	0.0%	0.0%	27.5%
126							
409		116	116			116	
56,021	1,945	3,575	2,374	2,086	1,490	5,950	
1.0%	0.0%		4.9%	0.0%	0.0%	1.9%	
3,863		866	866	535		1,401	249
256,449	4,923		10,740	8,446	5,016	24,202	999
1.5%	0.0%		8.1%	6.3%	0.0%	5.8%	24.9%

150								
804		595	210		385	595		
139		122		122		122		
		150			150	150		
30,067	2,225	2,034	3,588	1,637	575	5,800	309	
3.6%	0.0%		5.9%	7.5%	93.0%	14.9%	0.0%	
3,491		877	227		650	877		
1,982								
1,577								
991								
543								
28,448	350	2,249	1,499	830	956	3,285	690	
30.2%	0.0%		15.1%	0.0%	68.0%	26.7%	0.0%	
233		349	219		130	349		
		457	327			457		
1,365		562		177	385	562		
435		153			153	153		
		217			217	217		
56,021	1,945	3,575	2,374	2,086	1,490	5,950		
3.6%	0.0%		23.0%	14.7%	59.4%	29.2%		
		150			150	150		
10,231		500	120		380	500		
0.0%			0.0%		39.5%	30.0%		
11,710		3,632	983	429	2,220	3,632		
256,449	4,923		10,740	8,446	5,016	24,202	999	
4.6%	0.0%		9.2%	5.1%	44.3%	15.0%	0.0%	

	400	620	450	170		620		
28,448	350	2,249	1,499	830	956	3,285	690	
1.4%	0.0%		30.0%	20.5%	0.0%	18.9%	0.0%	
	2,130	400			400	400		
56,021	1,945	3,575	2,374	2,086	1,490	5,950		
3.8%	0.0%		0.0%	0.0%	26.8%	6.7%		
	1,189	105			105	105		
10,231	500				380	500		
11.6%			0.0%		27.6%	21.0%		

Pipeline by Parent Company, Affiliation & Phase

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

	Number of Hotels (Projects)							
	Existing Supply	Recently Opened	Executed	In Construction	Final Planning	Planning	Total	Unconfirmed
Ramada	1		2			2	2	
Total Midscale	15		3	1	2	2	5	
Percent of Pipeline/Supply	6.7%			0.0%	0.0%	100.0%	40.0%	
Days Inn			1			1	1	
Howard Johnson	2							
Total Economy	3		1	1		1	2	
Percent of Pipeline/Supply	66.7%			0.0%		100.0%	50.0%	
Total Company	14		7	1	1	5	7	
Total Pipeline/Supply	1,990	15		43	32	33	108	5
Percent of Pipeline/Supply	0.7%	0.0%		2.3%	3.1%	15.2%	6.5%	0.0%

	Number of Rooms						
	Existing Supply	Recently Opened	Executed	In Construction	Final Planning	Planning	Total
	90		380			380	380
	5,191		472	600	180	380	1,160
	1.7%			0.0%	0.0%	100.0%	32.8%
			108			108	108
	80						
	122		108			108	108
	65.6%					100.0%	100.0%
	3,889		1,613	450	170	993	1,613
	256,449	4,923		10,740	8,446	5,016	24,202
	1.5%	0.0%		4.2%	2.0%	19.8%	6.7%

\*corporate feed activity through December, 2018

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## Top Markets by Chain Scale

Pipeline - Outlook (Caribbean)

Data for end of January 2019\*

	Number of Hotels (Projects)					
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total
<b>Anguilla</b>						
Luxury	2					
Upper Upscale						
Upscale						
Upper Midscale						
Midscale						
Economy						
Unaffiliated	23					
<b>Total</b>	<b>25</b>					

<b>Antigua &amp; Barbuda</b>						
Luxury	1	1		2		2
Upper Upscale			1			1
Upscale	1		1		1	2
Upper Midscale						
Midscale						
Economy						
Unaffiliated	45			1	1	2
<b>Total</b>	<b>47</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>2</b>	<b>7</b>

<b>Aruba</b>						
Luxury	1		1			1
Upper Upscale	5		1	1		2
Upscale	3		1		1	2
Upper Midscale	2					
Midscale						
Economy						
Unaffiliated	23					
<b>Total</b>	<b>34</b>		<b>3</b>	<b>1</b>	<b>1</b>	<b>5</b>

<b>Bahamas</b>						
Luxury	1			1		1
Upper Upscale	6					
Upscale	5					
Upper Midscale						
Midscale						
Economy						
Unaffiliated	73					
<b>Total</b>	<b>85</b>			<b>1</b>		<b>1</b>

<b>Barbados</b>						
Luxury	8					
Upper Upscale	1		1			1
Upscale	3					
Upper Midscale						
Midscale						
Economy						
Unaffiliated	87					
<b>Total</b>	<b>99</b>		<b>1</b>			<b>1</b>

<b>Bermuda</b>						
Luxury	3		1			1
Upper Upscale						
Upscale						
Upper Midscale						
Midscale						
Economy						
Unaffiliated	21				1	1
<b>Total</b>	<b>24</b>		<b>1</b>		<b>1</b>	<b>2</b>

	Number of Rooms					
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total
	250					
	645					
	<b>895</b>					

	79	79		167		167
	373		99		120	99
			126			246
	3,375			2	400	402
	<b>3,827</b>	<b>79</b>	<b>225</b>	<b>169</b>	<b>520</b>	<b>914</b>

	320		126			126
	1,804		300	310		610
	1,098		116		217	333
	963					
	2,899					
	<b>7,084</b>		<b>542</b>	<b>310</b>	<b>217</b>	<b>1,069</b>

	107			224		224
	4,244					
	1,079					
	3,814					
	<b>9,244</b>			<b>224</b>		<b>224</b>

	663					
	355		450			450
	522					
	4,445					
	<b>5,985</b>		<b>450</b>			<b>450</b>
						<b>190</b>

	1,085		79			79
	1,031				78	78
	<b>2,116</b>		<b>79</b>		<b>78</b>	<b>157</b>

Top Markets by Chain Scale

Pipeline - Outlook (Caribbean)

Data for end of January 2019\*

	Number of Hotels (Projects)					
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total
Unconfirmed						
British Virgin Islands						
Luxury						
Upper Upscale	1					
Upscale						
Upper Midscale						
Midscale						
Economy						
Unaffiliated	18					
Total	19					
Cayman Islands						
Luxury	1			2		2
Upper Upscale	4					
Upscale	1					
Upper Midscale	2					
Midscale						
Economy						
Unaffiliated	50		2			2
Total	58		2	2		4
Cuba						
Luxury	9	2		1		1
Upper Upscale	11					
Upscale	40	3		2		2
Upper Midscale	4					
Midscale	7		1			1
Economy						
Unaffiliated	207					
Total	278	5	1	3		4
Curacao						
Luxury						
Upper Upscale	4					
Upscale				1		1
Upper Midscale	1					
Midscale						
Economy						
Unaffiliated	32					
Total	37			1		1
Dominica						
Luxury			1			1
Upper Upscale			1		1	2
Upscale					2	2
Upper Midscale						
Midscale						
Economy						
Unaffiliated	29					
Total	29		2		3	5
Dominican Republic						
Luxury	34	2	3	1	2	6
Upper Upscale	12	1		1	3	4
Upscale	39	1	5	2	1	8
Upper Midscale	13		1		2	3
Midscale	8					
Economy			1			1
Unaffiliated	145		5	2	1	8
Total	251	4	15	6	9	30

	Number of Rooms					
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total
Unconfirmed						
British Virgin Islands						
Luxury						
Upper Upscale	65					
Upscale						
Upper Midscale						
Midscale						
Economy						
Unaffiliated	559					
Total	624					
Cayman Islands						
Luxury	369			451		451
Upper Upscale	1,189					
Upscale	152					
Upper Midscale	204					
Midscale						
Economy						
Unaffiliated	2,263		122			122
Total	4,177		122	451		573
Cuba						
Luxury	3,724	1,123		250		250
Upper Upscale	6,767					
Upscale	18,306	1,327		502		502
Upper Midscale	1,783					
Midscale	2,859		600			600
Economy						
Unaffiliated	31,041					
Total	64,480	2,450	600	752		1,352
Curacao						
Luxury						
Upper Upscale	1,115					
Upscale				177		177
Upper Midscale	80					
Midscale						
Economy						
Unaffiliated	2,886					
Total	4,081			177		177
Dominica						
Luxury			160			160
Upper Upscale			128		73	201
Upscale					225	225
Upper Midscale						
Midscale						
Economy						
Unaffiliated	580					
Total	580		288		298	586
Dominican Republic						
Luxury	14,122	786	2,899	169	230	3,298
Upper Upscale	5,794	350		350	730	1,080
Upscale	19,998	618	1,256	250	130	1,636
Upper Midscale	5,028		120		275	395
Midscale	2,332					
Economy						
Unaffiliated	23,724		1,925	786	78	2,789
Total	70,998	1,754	6,200	1,555	1,443	9,198



Top Markets by Chain Scale

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

	Number of Hotels (Projects)					
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total
Unconfirmed						
Grenada						
Luxury						
Upper Upscale						
Upscale	2		1			1
Upper Midscale						
Midscale						
Economy						
Unaffiliated	37	1	1			1
Total	39	1	2			2
Guadeloupe & St Martin						
Luxury	1					
Upper Upscale						
Upscale	1				1	1
Upper Midscale	1					
Midscale						
Economy						
Unaffiliated	123					
Total	126			1		1
Haiti						
Luxury						
Upper Upscale	1					
Upscale	3					
Upper Midscale						
Midscale					1	1
Economy						
Unaffiliated	22		2		2	4
Total	26		2		3	5
Jamaica						
Luxury	13					
Upper Upscale	5					
Upscale	22		1	2		3
Upper Midscale	1					
Midscale						
Economy						
Unaffiliated	170	1	1	2		3
Total	211	1	2	4		6
Martinique						
Luxury						
Upper Upscale						
Upscale	1					
Upper Midscale						
Midscale						
Economy						
Unaffiliated	51					
Total	52					
Montserrat						
Luxury						
Upper Upscale						
Upscale						
Upper Midscale						
Midscale						
Economy						
Unaffiliated	3					
Total	3					

	Number of Rooms					
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total
Unconfirmed						
Grenada						
Luxury						
Upper Upscale						
Upscale	454		146			146
Upper Midscale						
Midscale						
Economy						
Unaffiliated	1,182	52	21			21
Total	1,636	52	167			167
Guadeloupe & St Martin						
Luxury	83					
Upper Upscale						
Upscale	299				105	105
Upper Midscale	148					
Midscale						
Economy						
Unaffiliated	7,860					
Total	8,390				105	105
Haiti						
Luxury						
Upper Upscale	167					
Upscale	582					
Upper Midscale						
Midscale					100	100
Economy						
Unaffiliated	995		177		267	444
Total	1,744		177		367	544
Jamaica						
Luxury	4,897					
Upper Upscale	1,400					
Upscale	7,608		219	1,007		1,226
Upper Midscale	512					
Midscale						
Economy						
Unaffiliated	10,997	315	57	2,120		2,177
Total	25,414	315	276	3,127		3,403
Martinique						
Luxury						
Upper Upscale						
Upscale	292					
Upper Midscale						
Midscale						
Economy						
Unaffiliated	3,934					
Total	4,226					
Montserrat						
Luxury						
Upper Upscale						
Upscale						
Upper Midscale						
Midscale						
Economy						
Unaffiliated	29					
Total	29					

Top Markets by Chain Scale

Pipeline - Outlook (Caribbean)

Data for end of January 2019\*

	Number of Hotels (Projects)						Unconfirmed
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total	
Nassau							
Luxury	2	1					
Upper Upscale	1		1			1	
Upscale	3						
Upper Midscale	2						
Midscale							
Economy	1						
Unaffiliated	26		1	1		2	
Total	35	1	2	1		3	
Netherland Antilles							
Luxury							
Upper Upscale							
Upscale	2			1		1	
Upper Midscale	1						
Midscale							
Economy							
Unaffiliated	62			1		1	
Total	65			2		2	
Puerto Rico							
Luxury	4						
Upper Upscale	10						
Upscale	11		2			2	
Upper Midscale	8						
Midscale				2		2	
Economy	2				1	1	
Unaffiliated	117	1	1		1	2	
Total	152	1	3	2	2	7	
St Kitts & Nevis							
Luxury	2			1	1	2	
Upper Upscale	1		1	1		2	
Upscale							
Upper Midscale							
Midscale					1	1	
Economy							
Unaffiliated	20						
Total	23		1	2	2	5	
St Lucia							
Luxury	2		2		1	3	
Upper Upscale	1						2
Upscale	3		1		1	2	
Upper Midscale							
Midscale							
Economy							
Unaffiliated	51			2		2	
Total	57		3	2	2	7	2
St Vincent & the Grenadines							
Luxury							
Upper Upscale							
Upscale							
Upper Midscale							
Midscale							
Economy							
Unaffiliated	35						
Total	35						

Existing Supply	Recently Opened	Number of Rooms				Unconfirmed
		In Construction	Final Planning	Planning	Total	
2,037	237	150			150	
288						
1,298						
281						
42						
2,419		150	25		175	
6,365	237	300	25		325	
127			150		150	
200						
3,400			450		450	
3,727			600		600	
1,402		327			327	
3,777						
1,637			180		180	
950				108	108	
80	26	107		164	271	
5,731	26	434	180	272	886	
13,577	26					
363			70	125	195	
389		226	170		396	
				280	280	
1,016						
1,768		226	240	405	871	
456		193		180	373	
115						500
798		330		140	470	
3,169			330		330	
4,538		523	330	320	1,173	500
907						
907						

Top Markets by Chain Scale

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

	Number of Hotels (Projects)					
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total
Trinidad & Tobago						
Luxury						
Upper Upscale	2					
Upscale	2				1	1
Upper Midscale	1				1	1
Midscale						
Economy						
Unaffiliated	66					
Total	71				2	2
Turks & Caicos Islands						
Luxury	2		1	2	1	4
Upper Upscale						
Upscale	2					
Upper Midscale						
Midscale						
Economy						
Unaffiliated	36	1			1	1
Total	40	1	1	2	2	5
US Virgin Islands						
Luxury						
Upper Upscale	1				1	1
Upscale					1	1
Upper Midscale						
Midscale						
Economy						
Unaffiliated	68				1	1
Total	69				3	3

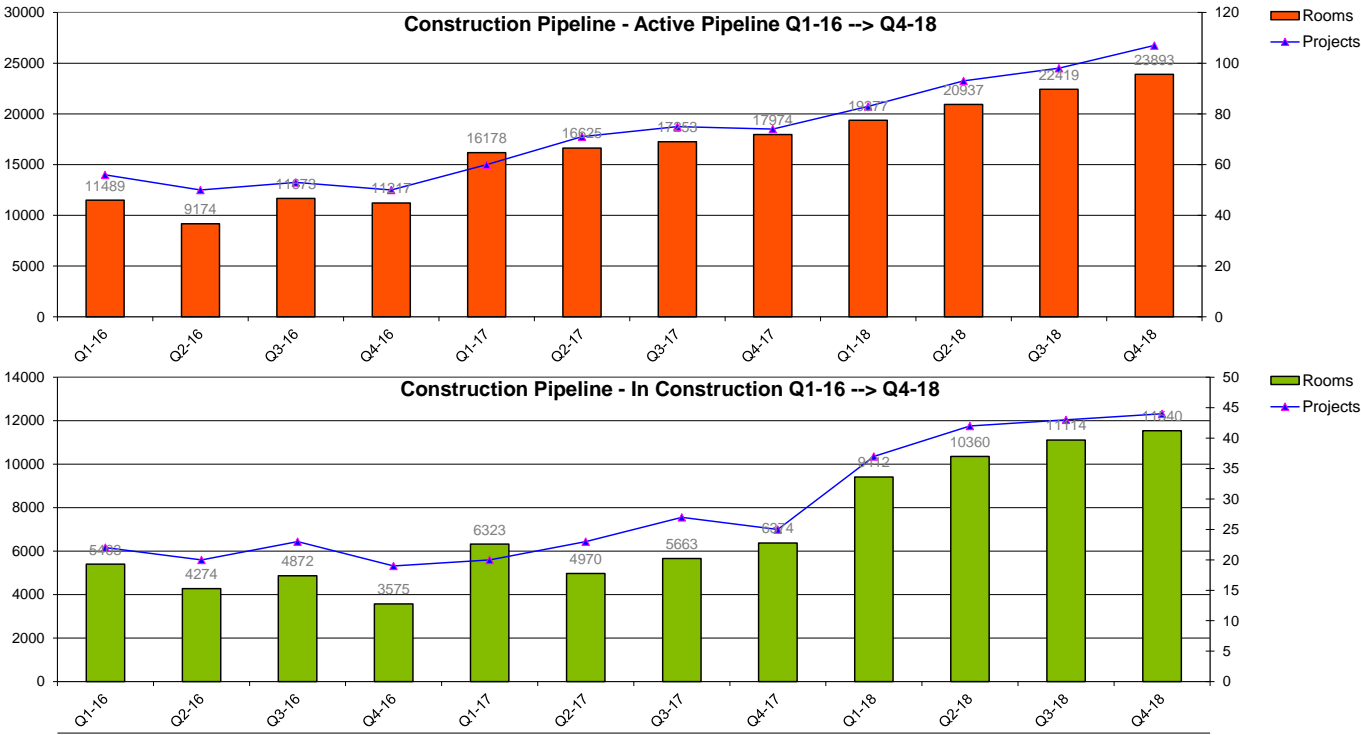
	Number of Rooms					
	Existing Supply	Recently Opened	In Construction	Final Planning	Planning	Total
Trinidad & Tobago						
Luxury	828					
Upper Upscale	362				153	153
Upscale	82				105	105
Upper Midscale						
Midscale						
Economy						
Unaffiliated	2,623					
Total	3,895				258	258
Turks & Caicos Islands						
Luxury	110		131	306	40	477
Upper Upscale						
Upscale	1,036					
Upper Midscale						
Midscale						
Economy						
Unaffiliated	1,919	10			140	140
Total	3,065	10	131	306	180	617
US Virgin Islands						
Luxury	151				153	153
Upper Upscale					400	400
Upscale						
Upper Midscale						
Midscale						
Economy						
Unaffiliated	2,926					
Total	3,077				553	553

\*corporate feed activity through December, 2018

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Pipeline - Past 12 Quarters

	Q1-16		Q2-16		Q3-16		Q4-16		Q1-17		Q2-17		Q3-17		Q4-17		Q1-18		Q2-18		Q3-18		Q4-18	
	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms	Projects	Rooms
Opened in Quarter	4	1,484	1	208	1	227	6	1,589	5	661	1	1,800	1	217	6	1,942	1	450	1	315	2	689	9	3,351
In Construction	22	5,403	20	4,274	23	4,872	19	3,575	20	6,323	23	4,970	27	5,663	25	6,374	37	9,412	42	10,360	43	11,114	44	11,540
Final Planning	16	3,317	16	2,880	14	4,556	16	5,204	18	6,383	28	8,233	26	7,820	28	8,303	20	6,043	25	6,649	26	7,234	30	7,941
Planning	18	2,769	14	2,020	16	2,245	15	2,438	22	3,472	20	3,422	22	3,770	21	3,297	26	3,922	26	3,928	29	4,071	33	4,412
Under Contract Pipeline	56	11,489	50	9,174	53	11,673	50	11,217	60	16,178	71	16,625	75	17,253	74	17,974	83	19,377	93	20,937	98	22,419	107	23,893
Unconfirmed	5	891	5	891	4	591	4	591	4	461	5	845	8	1,025	8	1,050	5	870	5	870	6	1,033	5	999



\*corporate feed activity through December, 2018

# Pipeline by Year Open

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

## Open Date 2019

Chain Scale	Number of Hotels (Projects)				Unconfirmed
	In Construction	Final Planning	Planning	Total	
Luxury	6			6	
Upper Upscale	2			2	
Upscale	9			9	
Upper Midscale				-	
Midscale				-	
Economy	1			1	
Unaffiliated	13			13	
<b>Total</b>	<b>31</b>	<b>-</b>	<b>-</b>	<b>31</b>	<b>-</b>

Number of Rooms				
In Construction	Final Planning	Planning	Total	Unconfirmed
3,258			3,258	
596			596	
2,053			2,053	
			-	
			-	
			-	
2,559			2,559	
<b>8,466</b>	<b>-</b>	<b>-</b>	<b>8,466</b>	<b>-</b>

## Open Date 2020

Chain Scale	Number of Hotels (Projects)				Unconfirmed
	In Construction	Final Planning	Planning	Total	
Luxury	1	2		3	
Upper Upscale	3	2	2	7	
Upscale	2	4	3	9	
Upper Midscale	1		1	2	
Midscale				-	
Economy				-	
Unaffiliated		3	2	5	
<b>Total</b>	<b>7</b>	<b>11</b>	<b>8</b>	<b>26</b>	<b>-</b>

Number of Rooms				
In Construction	Final Planning	Planning	Total	Unconfirmed
79	601		680	
377	520	80	977	
321	789	325	1,435	
120		150	270	
			-	
			-	
	925	156	1,081	
<b>897</b>	<b>2,835</b>	<b>711</b>	<b>4,443</b>	<b>-</b>

## Open Date 2021

Chain Scale	Number of Hotels (Projects)				Unconfirmed
	In Construction	Final Planning	Planning	Total	
Luxury	2	5	2	9	
Upper Upscale	2		1	3	
Upscale		3	1	4	
Upper Midscale			1	1	
Midscale				-	
Economy				-	
Unaffiliated				-	
<b>Total</b>	<b>4</b>	<b>8</b>	<b>5</b>	<b>17</b>	<b>-</b>

Number of Rooms				
In Construction	Final Planning	Planning	Total	Unconfirmed
251	570	330	1,151	
526		73	599	
	447	130	577	
		125	125	
			-	
			-	
			-	
<b>777</b>	<b>1,017</b>	<b>658</b>	<b>2,452</b>	<b>-</b>

## Open Date 2022 and Later

Chain Scale	Number of Hotels (Projects)				Unconfirmed
	In Construction	Final Planning	Planning	Total	
Luxury		2	2	4	
Upper Upscale			2	2	
Upscale			3	3	
Upper Midscale				-	
Midscale		2		2	
Economy				-	
Unaffiliated				-	
<b>Total</b>	<b>-</b>	<b>4</b>	<b>7</b>	<b>11</b>	<b>-</b>

Number of Rooms				
In Construction	Final Planning	Planning	Total	Unconfirmed
	242	205	447	
		803	803	
		418	418	
			-	
	180		180	
			-	
			-	
<b>-</b>	<b>422</b>	<b>1,426</b>	<b>1,848</b>	<b>-</b>

\*corporate feed activity through December, 2018

Pipeline Phase Progression

Pipeline - Outlook (Caribbean)  
Data for end of January 2019\*

January 2019 vs. December 2018

Original Phase	New Phase (Number of Hotels)						
	Recently Opened	In Construction	Final Planning	Planning	Unconfirmed	Deferred	Abandoned
In Construction	1	42					1
Final Planning			29	1			
Planning		1	2	30			
Unconfirmed					5		
Deferred						5	
Abandoned							6
New Projects			1	2			
Total	1	43	32	33	5	5	7

Original Phase	New Phase (Number of rooms)						
	Recently Opened	In Construction	Final Planning	Planning	Unconfirmed	Deferred	Abandoned
In Construction	371	10,594					-
Final Planning			7,816	125			
Planning		146	180	4,091			
Unconfirmed					999		
Deferred						1,010	
Abandoned							774
New Projects			450	800			
Total	371	10,740	8,446	5,016	999	1,010	774

January 2019 vs. January 2018

Original Phase	New Phase (Number of Hotels)						
	Recently Opened	In Construction	Final Planning	Planning	Unconfirmed	Deferred	Abandoned
In Construction	9	20				2	2
Final Planning		6	15	1		1	
Planning		1	2	15		2	2
Unconfirmed		2	1		3		
Deferred		1	1				2
Abandoned							
New Projects	3	13	13	17	2		1
Total	12	43	32	33	5	5	7

Original Phase	New Phase (Number of rooms)						
	Recently Opened	In Construction	Final Planning	Planning	Unconfirmed	Deferred	Abandoned
In Construction	2,979	5,185				258	198
Final Planning		905	5,292	120		400	
Planning		126	521	2,124		352	250
Unconfirmed		546	224		690		
Deferred		73	100				326
Abandoned							
New Projects	1,247	3,905	2,309	2,772	309		-
Total	4,226	10,740	8,446	5,016	999	1,010	774

- 1. Total lines show projects that are currently in each phase.
- 2. Detail lines show projects that changed phase between time periods.

\*corporate feed activity through December, 2018



## How can we assist you?

### **Glossary:**

For all STR definitions, please visit [www.str.com/resources/glossary](http://www.str.com/resources/glossary)

### **Frequently Asked Questions (FAQs):**

For all STR FAQs, please click here or visit [www.str.com/resources/faq](http://www.str.com/resources/faq)

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