

## ARUBA's Preliminary December 2016 Hotel Performance figures

The following are the preliminary December 2016 hotel performance figures for Aruba derived from the reports submitted to AHATA.

The numbers are the aggregate figures for 15 properties. (All major hotels are included).

December 2016	2016/2015		
	2016	2015	% change
Rooms	4,903	4,846	1.2%
ARN	151,993	150,226	1.2%
ORN	118,179	116,008	1.9%
% occupancy	77.8%	77.2%	0.6% points
ADR	\$301.75	\$311.77	-3.2%
Rev Par	\$234.62	\$240.76	-2.6%

***Based on data from 15 properties.***

In summary:-

- Average room occupancy was up by 0.6 percentage points from 77.2% in December 2015 to 77.8% in December 2016.
- The overall number of available room nights increased by 1.2%. This was due to the addition of 60 rooms to the Divi All Inclusive resort which became operational during February 2016 and small changes in inventory at other properties.
- The total number of occupied room nights increased by 1.9%. This was due to the general increase in demand as well as the addition of 60 rooms to the Divi Tamarijn/Divi All Inclusive.
- The overall ADR was down by 3.2% from \$311.77 in December 2015 to \$301.75 in December 2016.
- With the higher average occupancies but lower ADR RevPar fell by 2.6% from \$240.76 in December 2015 to \$234.62 in December 2016.

Of the 15 hotels:-

- Eight (8) hotels saw higher occupancies this December compared to December 2015, with seven (7) seeing a lower average room occupancy.
- Four (4) hotels saw a higher average daily rate compared to December 2015 with eleven (11) seeing a lower ADR.
- Seven (7) hotels saw a higher Rev Par in December 2016 than in December 2015 with eight (8) showing a lower RevPar.

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**Full Year 2016.**

December 2016 YTD	2016	2015	2016/2015	
			% change	
Rooms	4,919	4,858	1.3%	
ARN	1,796,348	1,727,843	4.0%	
ORN	1,430,242	1,347,060	6.2%	
% occupancy	79.6%	78.0%	1.6%	points
ADR	\$228.62	\$239.64	-4.6%	
Rev Par	\$182.03	\$186.83	-2.6%	

**Based on data from 15 properties.**

For calendar year 2016 average room occupancy increased by 1.6% percentage points to 79.6% compared with calendar year 2015. The number of available room nights increased by 4.0% whilst the number of occupied room nights grew by 6.2%. ADR fell by 4.6% and RevPar fell by 2.6%.

2016	Avg Occupancy			ADR			RevPar		
	2016	2015	% pt chng	2016	2015	% chng	2016	2015	% chng
Jan	78.2%	84.9%	-6.7%	\$299.55	\$305.87	-2.1%	\$234.15	\$259.78	-9.9%
Feb	84.1%	87.0%	-2.9%	\$307.59	\$308.25	-0.2%	\$258.72	\$268.04	-3.5%
Mar	78.1%	77.1%	1.0%	\$304.10	\$293.17	3.7%	\$237.45	\$225.98	5.1%
Apr	79.9%	82.1%	-2.2%	\$215.84	\$253.63	-14.9%	\$172.41	\$208.34	-17.2%
May	76.3%	74.2%	2.1%	\$187.89	\$200.87	-6.5%	\$143.32	\$148.98	-3.8%
Jun	77.9%	70.5%	7.4%	\$185.52	\$199.46	-7.0%	\$144.51	\$140.56	2.8%
Jul	84.1%	81.9%	2.2%	\$204.80	\$216.78	-5.5%	\$172.28	\$177.51	-2.9%
Aug	83.8%	78.9%	4.9%	\$192.12	\$203.30	-5.5%	\$161.04	\$160.32	0.5%
Sep	79.9%	71.1%	8.8%	\$174.57	\$176.04	-0.8%	\$139.48	\$125.25	11.4%
Oct	76.6%	73.1%	3.5%	\$177.64	\$181.93	-2.4%	\$136.01	\$133.00	2.3%
Nov	79.1%	77.2%	1.9%	\$193.39	\$194.77	-0.7%	\$152.91	\$150.31	1.7%
Dec	77.8%	77.2%	0.6%	\$301.75	\$311.77	-3.2%	\$234.62	\$240.76	-2.6%
YTD	79.6%	78.0%	1.6%	\$228.62	\$239.64	-4.6%	\$182.03	\$186.83	-2.6%