



The following are the preliminary September 2017 hotel performance figures for Aruba derived from the reports submitted to AHATA.

The numbers are the aggregate figures for 14 properties including all the major hotels (except for the Hilton Aruba).

September 2017	2017/2016		
	2017	2016	% change
Rooms	4,638	4,571	1.5%
ARN	139,140	137,130	1.5%
ORN	116,280	111,080	4.7%
% occupancy	83.6%	81.0%	2.6% points
ADR	\$175.94	\$172.28	2.1%
Rev Par	\$147.04	\$139.56	5.4%

Based on data from 14 properties.

In summary: -

- Average room occupancy was up by 2.6 percentage points from 81.0% in September 2016 to 83.6% in September 2017.
- The overall number of available room nights increased by 1.5%. This was largely due to the addition of 53 rooms to the Tropicana Aruba Resort & Casino which became operational during late December 2016.
- The total number of occupied room nights increased by 4.7%.
- The overall ADR grew by 2.1% from \$172.28 in September 2016 to \$175.94 in September 2017.
- With the higher average occupancies and higher ADRs RevPar increased by 5.4% from \$139.56 in September 2016 to \$147.04 in September 2017.

Of the 14 hotels:-

- Seven (7) hotels saw higher occupancies this September compared to September 2016, with six (6) seeing a lower average room occupancy and one posting an identical occupancy.
- Eleven (11) hotels saw a higher average daily rate compared to September 2016 with three (3) seeing a lower ADR.
- Twelve (12) hotels saw a higher RevPar in September 2017 than in September 2016 with two (2) seeing a lower RevPar.



Year to Date.

September 2017 YTD	2017	2016	2017/2016	
			% change	
Rooms	4,622	4,571	1.1%	
ARN	1,263,647	1,249,905	1.1%	
ORN	1,068,212	1,003,234	6.5%	
% occupancy	84.5%	80.3%	4.2%	points
ADR	\$237.44	\$229.09	3.6%	
Rev Par	\$200.72	\$183.88	9.2%	

Based on data from 14 properties.

For the first nine months of 2017 average room occupancy was up by 4.2 percentage points from 80.3% in 2016 to 84.5% in 2017. The number of available room nights increased by 1.1%. The number of occupied room nights increased by 6.5% compared to the first nine months of 2016. ADR grew by 3.6% and RevPar grew by 9.2%.

Comparing 2017 with 2015.

	September			% change	Pts
	2015	2016	2017	2015/2017	
% occupancy	72.4%	81.0%	83.6%	11.2%	
ADR	\$171.87	\$172.28	\$175.94	2.4%	
RevPar	\$124.46	\$139.56	\$147.04	18.1%	

Based on data from 14 properties.

	September YTD			% change	Pts
	2015	2016	2017	2015/2017	
% occupancy	78.7%	80.3%	84.5%	5.8%	
ADR	\$235.91	\$229.09	\$237.44	0.6%	
RevPar	\$185.70	\$189.34	\$200.72	8.1%	

Based on data from 14 properties.

Cruise Visitor Traffic.

Cruise Visitors: Aruba 2017

	2017		2016		Per cent change	
	Calls	Passengers	Calls	Passengers	Calls	Passengers
Sep	12	23,863	7	21,411	71.4%	11.5%
YTD	225	537,069	205	439,226	9.8%	22.3%

Source: Aruba Port Authority.