



The following are the preliminary October 2017 hotel performance figures for Aruba derived from the reports submitted to AHATA.

The numbers are the aggregate figures for 14 properties including all the major hotels (except for the Hilton Aruba).

	2017	2016	2017/2016 % change	
October 2017				
Rooms	4,620	4,569	1.1%	
ARN	143,235	141,639	1.1%	
ORN	121,291	110,761	9.5%	
% occupancy	84.7%	78.2%	6.5%	point s
ADR	\$189.20	\$174.53	8.4%	
Rev Par	\$160.22	\$136.48	17.4%	

Based on data from 14 properties.

In summary: -

- Average room occupancy was up by 6.5 percentage points from 78.2% in October 2016 to 84.7% in October 2017.
- The overall number of available room nights increased by 1.1%. This was largely due to the addition of 53 rooms to the Tropicana Aruba Resort & Casino which became operational during late December 2016.
- The total number of occupied room nights increased by 9.5%.
- The overall ADR grew by 8.4% from \$174.53 in October 2016 to \$189.20 in October 2017.
- With the higher average occupancies and higher ADRs RevPar increased by 17.4% from \$136.48 in October 2016 to \$160.22 in October 2017.

Of the 14 hotels:-

- Ten (10) hotels saw higher occupancies this October compared to October 2016, with four (4) seeing a lower average room occupancy. It should be noted three hotels had rooms out of service for renovation and upgrading programs.
- Twelve (12) hotels saw a higher average daily rate compared to October 2016 with two (2) seeing a lower ADR.
- Thirteen (13) hotels saw a higher RevPar in October 2017 than in October 2016 with one (1) seeing a lower RevPar.



Year to Date.

	2017	2016	2017/2016 % change	
October 2017 YTD				
Rooms	4,622	4,571	1.1%	
ARN	2	4	1.1%	
ORN	3	5	6.8%	
% occupancy	84.5%	80.1%	4.4%	point
ADR	\$232.53	\$223.67	4.0%	s
Rev Par	\$196.60	\$179.06	9.8%	

Based on data from 14 properties.

For the first ten months of 2017 average room occupancy was up by 4.4 percentage points from 80.1% in 2016 to 84.5% in 2017. The number of available room nights increased by 1.1%. The number of occupied room nights increased by 6.8% compared to the first ten months of 2016. ADR grew by 4.0% and RevPar grew by 9.8%.

Comparing 2017 with 2015.

	October		% change	2015/2017	Pts
	2015	2016	2017		
% occupancy	74.3%	78.2%	84.7%	10.4%	
ADR	\$177.76	\$174.53	\$189.20	6.4%	
RevPar	\$132.01	\$136.48	\$160.22	21.4%	

Based on data from 14 properties.

	October YTD		% change	2015/2017	Pts
	2015	2016	2017		
% occupancy	78.2%	80.1%	84.5%	6.3%	
ADR	\$230.10	\$223.67	\$232.53	1.1%	
RevPar	\$180.04	\$179.06	\$196.60	9.2%	

Based on data from 14 properties.