

## ARUBA – Preliminary Hotel Performance Figures – November 2017

The following are the preliminary November 2017 hotel performance figures for Aruba derived from the reports submitted to AHATA.

The numbers are the aggregate figures for 14 properties including all the major hotels (except for the Hilton Aruba).

November 2017	2017		2016		2017/2016
	Rooms	ARN	Rooms	ARN	% change
Rooms	20	4,6	69	4,5	1.1%
ARN	0	138,60	0	137,07	1.1%
ORN	0	118,29	2	109,35	8.2%
% occupancy		85.3%		79.8%	5.5% points
ADR		\$206.76		\$190.40	8.6%
Rev Par		\$176.46		\$151.90	16.2%

**Based on data from 14 properties.**

In summary: -

- Average room occupancy was up by 5.5 percentage points from 79.8% in November 2016 to 85.3% in November 2017.
- The overall number of available room nights increased by 1.1%. This was largely due to the addition of 53 rooms to the Tropicana Aruba Resort & Casino which became operational during late December 2016.
- The total number of occupied room nights increased by 8.2%.
- The overall ADR grew by 8.6% from \$190.40 in November 2016 to \$206.76 in November 2017.
- With the higher average occupancies and higher ADRs RevPar increased by 16.2% from \$151.90 in November 2016 to \$176.46 in November 2017.

Of the 14 hotels: -

- Twelve (12) hotels saw higher occupancies this November compared to November 2016, with two (2) seeing a lower average room occupancy.
- All fourteen (14) hotels saw a higher average daily rate compared to November 2016.
- Thirteen (13) hotels saw a higher RevPar in November 2017 than in November 2016 with one (1) seeing a lower RevPar.

**Year to Date.**

## ARUBA – Preliminary Hotel Performance Figures – November 2017

November 2017 YTD	2017		2016		2017/2016
	2017	2016	2017	2016	% change
Rooms	22	4,6	71	4,5	1.1%
ARN	82	1,545,4	4	1,528,61	1.1%
ORN	93	1,307,7	7	1,223,34	6.9%
% occupancy		84.6%		80.0%	4.6%
ADR		\$230.20		\$220.69	4.3%
Rev Par		\$194.79		\$176.62	10.3%

**Based on data from 14 properties.**

For the first eleven months of 2017 average room occupancy was up by 4.6 percentage points from 80.0% in 2016 to 84.6% in 2017. The number of available room nights increased by 1.1%. The number of occupied room nights increased by 6.9% compared to the first eleven months of 2016. ADR grew by 4.3% and RevPar grew by 10.3%.

### Comparing 2017 with 2015.

	November		% change		
	2015	2016	2017	2015/2017	
% occupancy	77.5%	79.8%	85.3%	7.8%	Pts
ADR	\$188.83	\$190.40	\$206.76	9.5%	
RevPar	\$146.31	\$151.90	\$176.46	20.6%	

**Based on data from 14 properties.**

	November YTD		% change		
	2015	2016	2017	2015/2017	
% occupancy	78.2%	80.0%	84.6%	6.4%	Pts
ADR	\$226.31	\$220.69	\$230.20	1.7%	
RevPar	\$176.92	\$176.62	\$194.79	10.1%	

**Based on data from 14 properties.**

Thanks to everyone for providing the data.