

VISITOR ARRIVALS REPORT

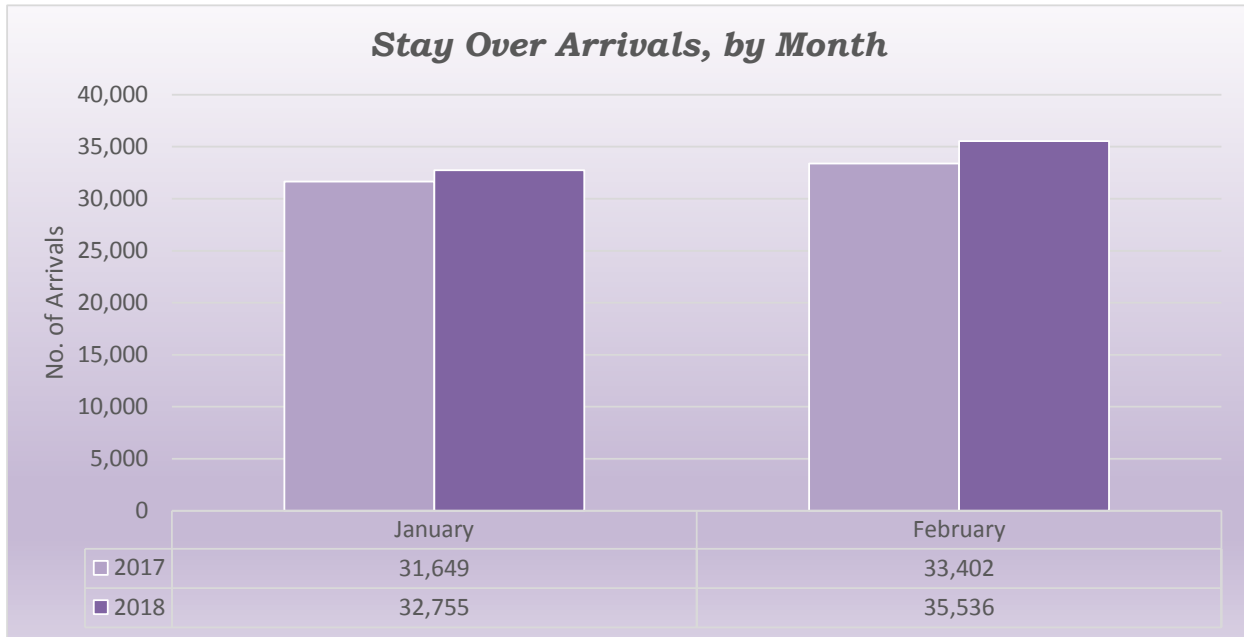
Stay Over Arrivals by Market (February, 2018)



**Source: Saint Lucia Tourism Authority
Research & Planning Department**

TOTAL STAY OVER ARRIVALS BY MONTH

MONTH	2017	2018	ACT. CHG.	% CHANGE
January	31,649	32,755	1,106	3.5%
February	33,402	35,536	2,134	6.4%
TOTAL	65,051	68,291	3,240	5.0%



STAY OVER ARRIVALS BY MARKET (February 2017/2018)

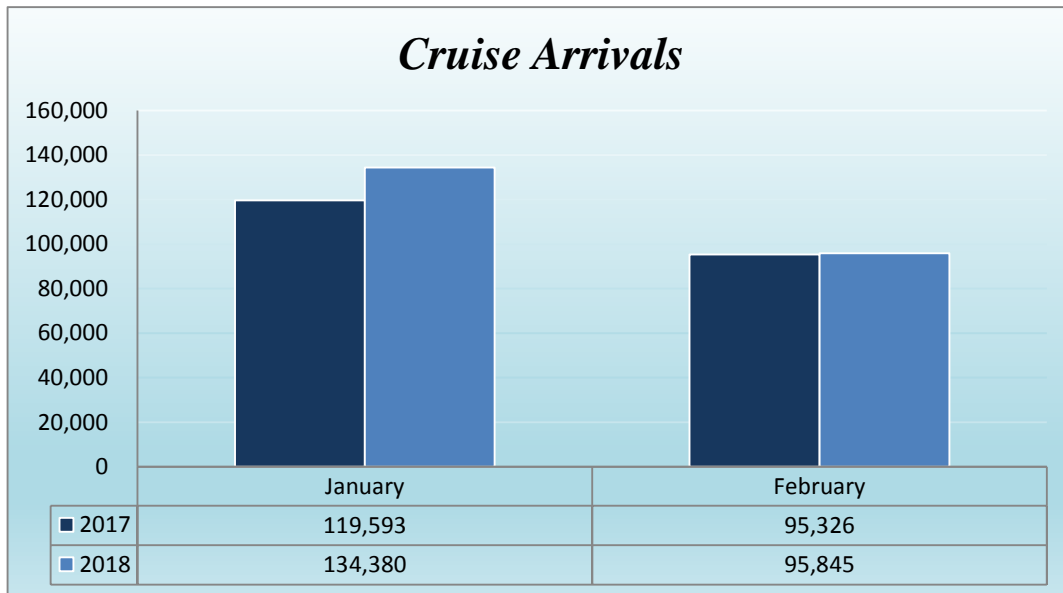
Markets	2017	2018	ACT.CHG.	% CHANGE
USA	13,793	15,680	1,887	13.7%
UK	5,931	6,462	531	9.0%
Caribbean	4,627	4,697	70	1.5%
Canada	6,266	6,187	(79)	-1.3%
Rest of Europe	1,039	999	(40)	-3.8%
Germany	417	230	(187)	-44.8%
France	761	746	(15)	-2.0%
Rest of World	568	535	(33)	-5.8%
Total	33,402	35,536	2,134	6.4%

Notes:

1. Rest of Europe includes among others, Holland, Italy, Austria, Belgium, Denmark, Greece, Ireland, Luxembourg, Norway, Portugal, Spain, Sweden, Switzerland
2. This data is obtained from the international ED Cards
3. Figures are inclusive of arrivals by Ferry

ARRIVALS BY CRUISE SHIP

MONTHS	2017	2018	ACT. CHG.	% CHANGE
January	119,593	134,380	14,787	12.4%
February	95,326	95,845	519	0.5%
TOTAL	214,919	230,225	15,306	7.1%



CRUISE SHIP CALLS

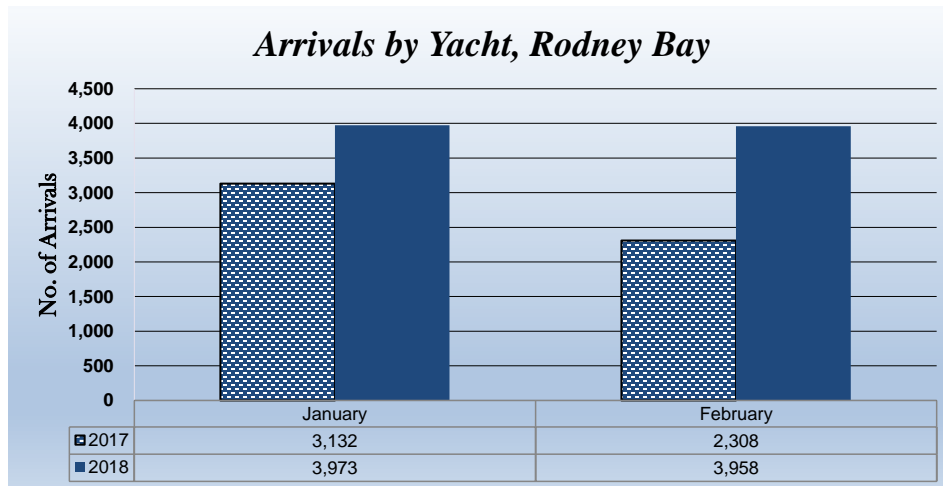
MONTHS	2017	2018	ACT.CHG.	%CHANGE
January	74	67	-7	-9.5%
February	65	54	-11	-16.9%
TOTAL	139	121	(18)	-12.9%

Source: SLASPA

ARRIVALS BY YACHT, RODNEY BAY MARINA

MONTHS	2017	2018	ACT. CHG.	% Change
January	3,132	3,973	841	26.9%
February	2,308	3,958	1,650	71.5%
Total	5,440	7,931	2,491	45.8%

NB: Arrival figures are less those already captured in stay-over arrival figures



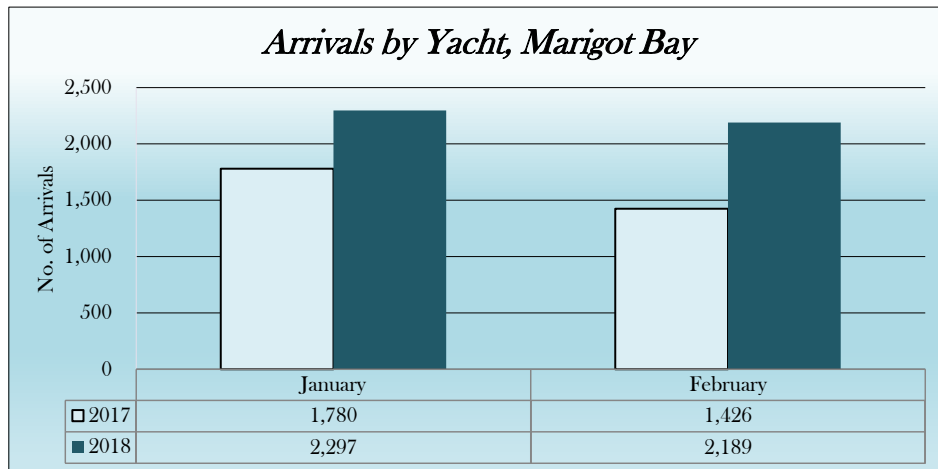
YACHT CALLS, RODNEY BAY

MONTHS	2017	2018	ACT.CHG.	%CHANGE
January	679	762	83	12.2%
February	616	621	5	0.8%
TOTAL	1,295	1,383	88	6.8%

Source: SLASPA

ARRIVALS BY YACHT, MARIGOT BAY

MONTHS	2017	2018	ACT. CHG.	% Change
January	1,780	2,297	517	29.0%
February	1,426	2,189	763	53.5%
Total	3,206	4,486	1,280	39.9%



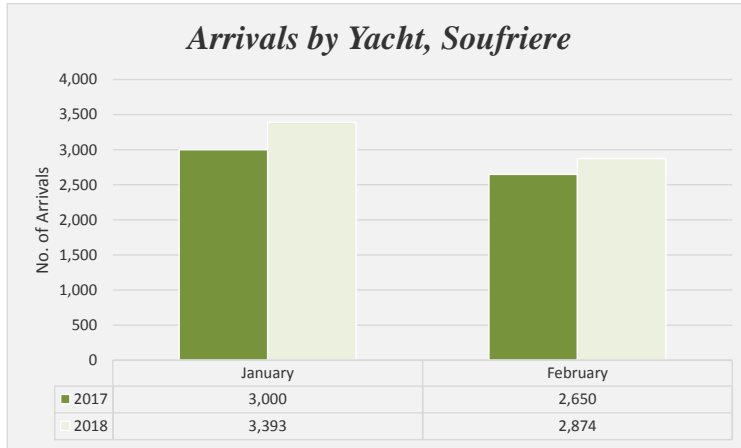
YACHT CALLS, MARIGOT BAY

MONTHS	2017	2018	ACT.CHG.	%CHANGE
January	347	340	-7	-2.0%
February	292	341	49	16.8%
TOTAL	639	681	42	6.6%

Source: SLASPA

ARRIVALS BY YACHT, SOUFRIERE

MONTHS	2017	2018	Actual Change	% Change
January	3,000	3,393	393	13%
February	2,650	2,874	224	8%
Total	5,650	6,267	617	11%



YACHT CALLS, SOUFRIERE

MONTHS	2017	2018	Actual Change	% Change
January	328	352	24	7%
February	310	313	3	1%
Total	638	665	27	4%

Source: Customs Department

SUMMARY REPORT OF VISITOR ARRIVALS (FEBRUARY 2017/2018)

Type of Visitor	2017	2018	Difference	% Increase
Stay-Over	65,051	68,291	3,240	5.0%
Cruise	214,919	230,225	15,306	7.1%
Yacht	14,296	18,684	4,388	30.7%
Total	294,266	317,200	22,934	7.8%

NB: Arrivals by Yacht figures do not include those already captured in stay-over arrivals.

STAY-OVER TOURIST ARRIVALS BY MARKET, FEBRUARY 2017/2018

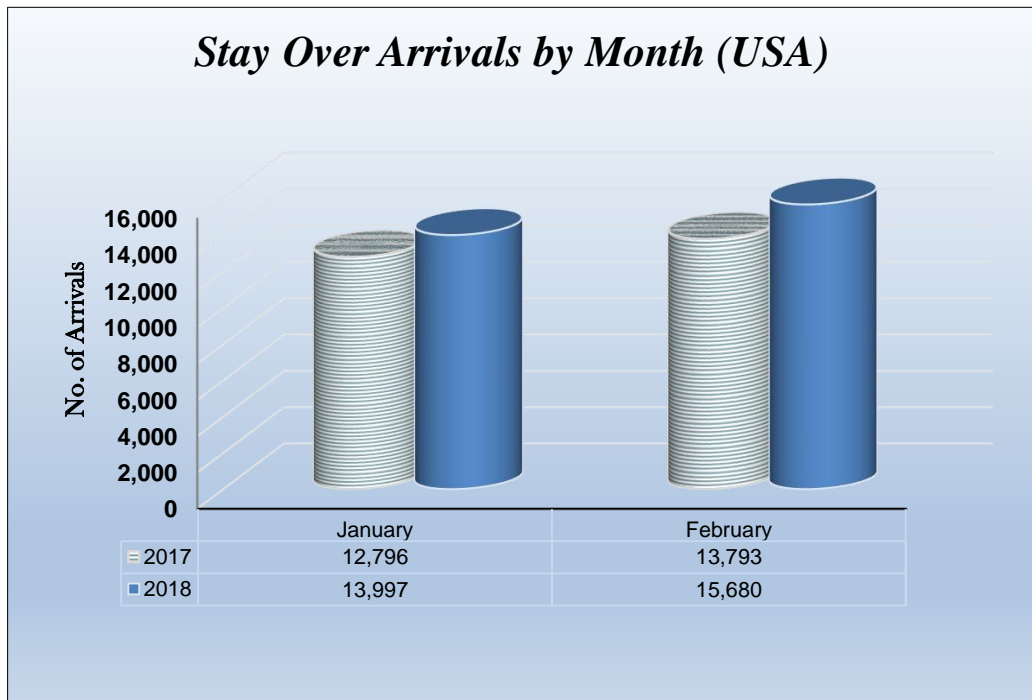
Markets	2017	2018	ACT.CHG.	% CHANGE
USA	26,589	29,677	3,088	11.6%
UK	12,042	13,054	1,012	8.4%
Caribbean	8,113	7,939	(174)	-2.1%
Canada	12,201	12,233	32	0.3%
Rest of Europe	2,548	2,340	(208)	-8.2%
Germany	821	459	(362)	-44.1%
France	1,462	1,438	(24)	-1.6%
Rest of World	1,275	1,151	(124)	-9.7%
Total	65,051	68,291	3,240	5.0%

YACHT ARRIVALS BY PORT, FEBRUARY 2017/2018

Port	2017	2018	ACT.CHG.	% CHANGE
Rodney Bay Marina	5,440	7,931	2,491	45.8%
Marigot Bay	3,206	4,486	1,280	39.9%
Soufriere	5,650	6,267	617	10.9%
Total	14,296	18,684	4,388	30.7%

STAY OVER ARRIVALS BY MONTH (USA)

MONTHS	2017	2018	ACT. CHG.	% Change
January	12,796	13,997	1,201	9.4%
February	13,793	15,680	1,887	13.7%
Total	26,589	29,677	3,088	11.6%



ARRIVALS FROM THE US BY STATE (FEBRUARY 2017/2018)

States by Regions	Jan-17	Feb-17	YTD	Jan-18	Feb-18	YTD	Actual Change	% Change
North East	5,006	6,268	11,274	5,632	7,154	12,786	1,512	13.4%
Connecticut	287	378	665	327	420	747	82	12.3%
Maine	76	116	192	93	103	196	4	2.1%
Massachusetts	737	885	1,622	858	1,163	2,021	399	24.6%
New Hampshire	164	298	462	139	274	413	(49)	-10.6%
New Jersey	781	815	1,596	784	885	1,669	73	4.6%
New York	2,222	2,856	5,078	2,554	3,244	5,798	720	14.2%
Pennsylvania	609	758	1,367	743	878	1,621	254	18.6%
Rhode Island	73	85	158	84	91	175	17	10.8%
Vermont	57	77	134	50	96	146	12	9.0%
Mid West	2,649	3,014	5,663	2,941	3,229	6,170	507	9.0%
Dakota, North	39	36	75	34	36	70	(5)	-6.7%
Dakota, South	35	55	90	39	21	60	(30)	-33.3%
Illinois	503	577	1,080	533	593	1,126	46	4.3%
Indiana	189	217	406	250	258	508	102	25.1%
Iowa	189	169	358	153	194	347	(11)	-3.1%
Kansas	68	129	197	134	107	241	44	22.3%
Michigan	409	535	944	376	519	895	(49)	-5.2%
Minnesota	325	371	696	331	356	687	(9)	-1.3%
Missouri	129	89	218	186	138	324	106	48.6%
Nebraska	76	68	144	157	63	220	76	52.8%
Ohio	308	371	679	319	454	773	94	13.8%
Wisconsin	379	397	776	429	490	919	143	18.4%
South East	3,344	2,918	6,262	3,479	3,517	6,996	734	11.7%
Alabama	87	64	151	84	75	159	8	5.3%
Arkansas	42	22	64	34	31	65	1	1.6%
Delaware	41	38	79	56	55	111	32	40.5%
District of Columbia	75	67	142	74	104	178	36	25.4%
Florida	889	682	1,571	818	733	1,551	(20)	-1.3%
Georgia	469	413	882	400	657	1,057	175	19.8%
Kentucky	128	105	233	108	128	236	3	1.3%
Louisiana	91	75	166	125	105	230	64	38.6%
Maryland	314	302	616	438	385	823	207	33.6%
Mississippi	40	55	95	49	45	94	(1)	-1.1%
North Carolina	454	369	823	449	450	899	76	9.2%
South Carolina	138	139	277	153	172	325	48	17.3%
Tennessee	123	163	286	166	160	326	40	14.0%
Virginia	421	395	816	474	395	869	53	6.5%
West Virginia	32	29	61	51	22	73	12	19.7%
South West	594	518	1,112	828	604	1,432	320	28.8%
Arizona	78	77	155	144	107	251	96	61.9%
New Mexico	18	20	38	16	16	32	(6)	-15.8%
Oklahoma	68	31	99	95	45	140	41	41.4%
Texas	430	390	820	573	436	1,009	189	23.0%
West	1,060	984	2,044	998	1,055	2,053	9	0.4%
Alaska	-	-	-	1	1	2	2	#DIV/0!
California	461	415	876	424	418	842	(34)	-3.9%
Colorado	278	194	472	234	214	448	(24)	-5.1%
Hawaii	-	1	1	4	5	9	8	800.0%
Idaho	29	44	73	45	42	87	14	19.2%
Montana	31	67	98	26	49	75	(23)	-23.5%
Nevada	35	32	67	35	32	67	-	0.0%
Oregon	37	61	98	47	61	108	10	10.2%
Utah	60	40	100	47	65	112	12	12.0%
Washington	120	110	230	108	152	260	30	13.0%
Wyoming	9	20	29	27	16	43	14	48.3%
Not Stated	143	91	234	119	121	240	6	2.6%
Total	12,796	13,793	26,589	13,997	15,680	29,677	3,088	11.6%

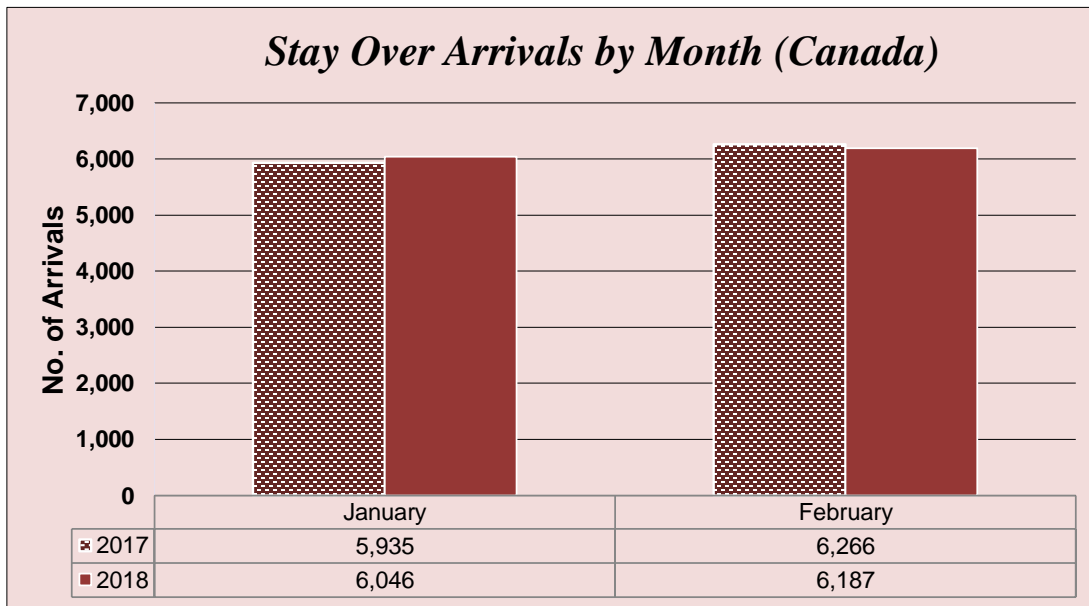
ARRIVALS FROM THE US BY REGION (2017/2018)

MONTHS	2017						
	North East	Mid West	South East	South West	West	Not Stated	Total
January	5,006	2,649	3,344	594	1,060	143	12,796
February	6,268	3,014	2,918	518	984	91	13,793
Total	11,274	5,663	6,262	1,112	2,044	234	26,589

Month	2018							% Change 2017/18
	North East	Mid West	South East	South West	West	Not Stated	Total	
January	5,632	2,941	3,479	828	998	119	13,997	9.4%
February	7,154	3,229	3,517	604	1,055	121	15,680	13.7%
Total	12,786	6,170	6,996	1,432	2,053	240	29,677	
% Difference	13.4%	9.0%	11.7%	28.8%	0.4%	2.6%	11.6%	

STAY OVER ARRIVALS BY MONTH (CANADA)

MONTHS	2017	2018	ACT. CHG.	% Change
January	5,935	6,046	111	1.9%
February	6,266	6,187	(79)	-1.3%
Total	12,201	12,233	32	0.3%

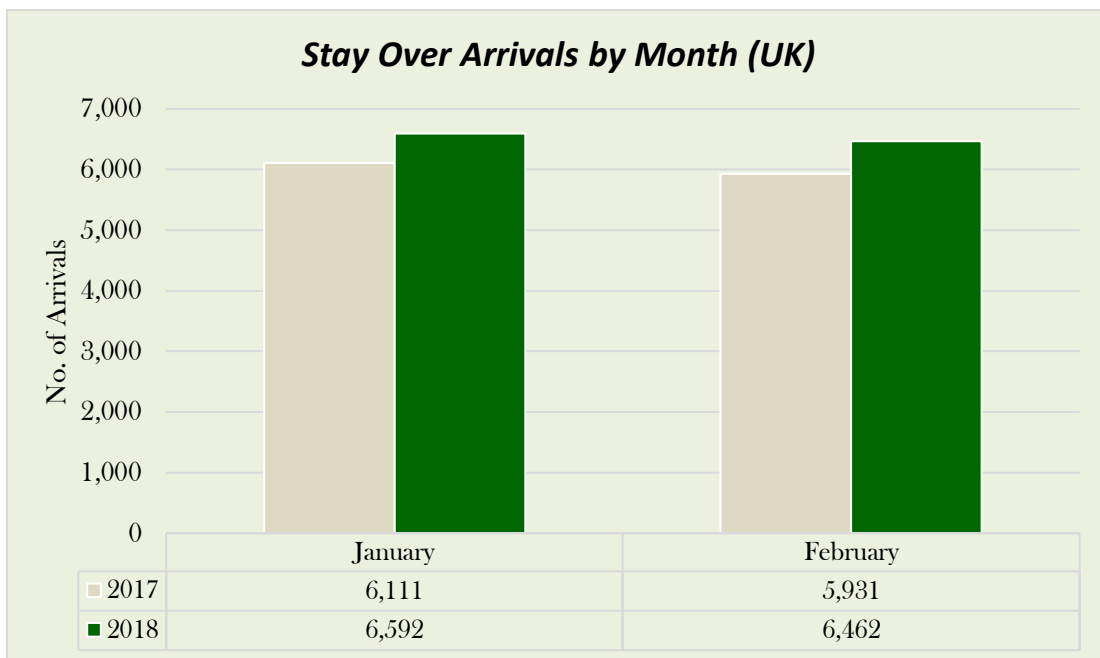


ARRIVALS FROM CANADA BY PROVINCE (2017/2018)

Province	Jan-17	Feb-17	YTD	Jan-18	Feb-18	YTD	Actual Change	% Change
Alberta	344	313	657	400	308	708	51	16%
British Columbia	201	209	410	180	202	382	-28	-10%
Manitoba	132	164	296	145	117	262	-34	10%
New Brunswick	52	75	127	38	66	104	-23	-27%
New Foundland & Labrador	12	16	28	17	24	41	13	42%
Northwest Territories	4	5	9	5	3	8	-1	25%
Nova Scotia	69	67	136	72	122	194	58	4%
Nunavut	0	1	1	0	5	5	4	0%
Ontario	3,992	4,361	8,353	4,156	4,188	8,344	-9	4%
Prince Edward Island	9	12	21	28	23	51	30	211%
Quebec	961	894	1,855	884	991	1,875	20	-8%
Saskatchewan	130	123	253	101	112	213	-40	-22%
Not Stated	29	26	55	20	26	46	-9	-31%
Total	5,935	6,266	12,201	6,046	6,187	12,233	32	1%

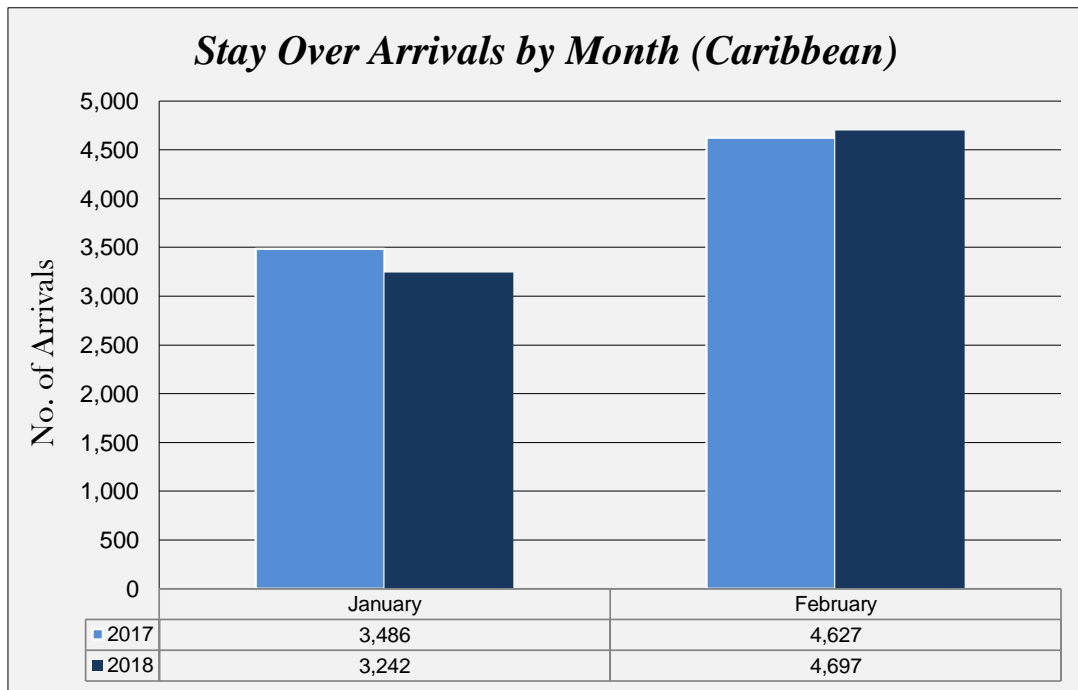
STAY OVER ARRIVALS BY MONTH (UK)

MONTHS	2017	2018	ACT. CHG.	% Change
January	6,111	6,592	481	7.9%
February	5,931	6,462	531	9.0%
Total	12,042	13,054	1,012	8.4%



STAY OVER ARRIVALS BY MONTH (CARIBBEAN)

MONTHS	2017	2018	ACT. CHG.	% Change
January	3,486	3,242	(244)	-7.0%
February	4,627	4,697	70	1.5%
Total	8,113	7,939	(174)	-2.1%



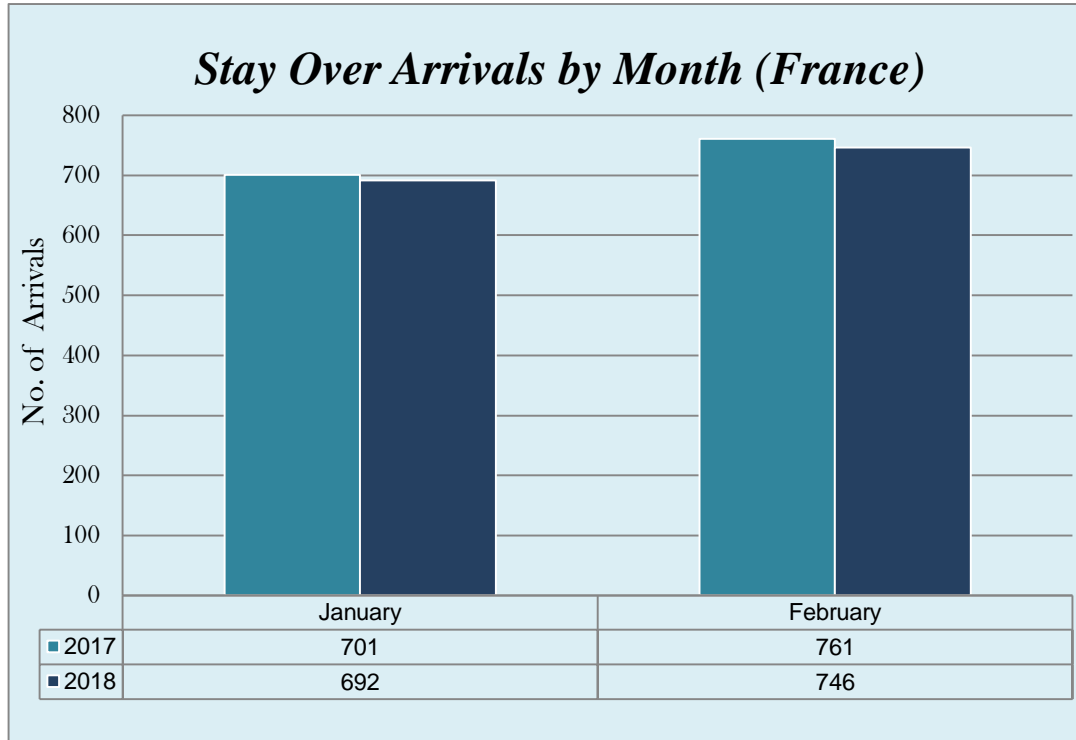
ARRIVALS FROM THE CARIBBEAN BY COUNTRY (2017/2018)

COUNTRIES	Jan-17	Feb-17	YTD	Jan-18	Feb-18	YTD	Actual Change	% Change
CARICOM *	1,991	2,393	4,384	2,100	2,602	4,702	318	5.5%
OECS	586	576	1,162	797	941	1,738	576	36.0%
Antigua & Barbuda	80	106	186	85	112	197	11	6.3%
Dominica	173	188	361	403	510	913	552	132.9%
Grenada	92	88	180	79	93	172	(8)	-14.1%
Montserrat	9	6	15	4	3	7	(8)	-55.6%
St Kitts & Nevis	59	30	89	46	39	85	(4)	-22.0%
Anguilla	11	13	24	12	5	17	(7)	9.1%
British Virgin Islands	15	12	27	27	15	42	15	80.0%
St Vincent & Grenadines	147	133	280	141	164	305	25	-4.1%
OTHER CARICOM	1,405	1,817	3,222	1,303	1,661	2,964	(258)	-7.3%
Barbados	357	443	800	458	440	898	98	28.3%
Belize	5	9	14	9	2	11	(3)	80.0%
Guyana	136	115	251	105	67	172	(79)	-22.8%
Jamaica	183	175	358	101	115	216	(142)	-44.8%
Trinidad & Tobago	684	1,034	1,718	585	1,014	1,599	(119)	-14.5%
Bahamas	25	15	40	28	14	42	2	12.0%
Bermuda	8	18	26	14	8	22	(4)	75.0%
Turks & Caicos Island	7	8	15	3	1	4	(11)	-57.1%
FRENCH WEST INDIES	1,362	2,027	3,389	1,031	1,995	3,026	(363)	-24.3%
Martinique	1,304	1,913	3,217	962	1,881	2,843	(374)	-26.2%
Guadeloupe	55	90	145	53	92	145	-	-3.6%
Saint Martin	3	24	27	16	22	38	11	433.3%
DUTCH WEST INDIES	12	29	41	9	9	18	(23)	-25.0%
Aruba	7	5	12	3	2	5	(7)	-57.1%
Bonaire	0	0	0	0	0	-	-	0.0%
Curacao	5	24	29	6	7	13	(16)	20.0%
OTHER CARIBBEAN	121	178	299	102	91	193	(106)	-15.7%
Cuba	22	15	37	24	18	42	5	9.1%
Dominican Republic	37	22	59	14	11	25	(34)	-62.2%
Haiti	8	5	13	7	5	12	(1)	-12.5%
Puerto Rico	19	12	31	10	7	17	(14)	-47.4%
Suriname	3	5	8	10	9	19	11	233.3%
US Virgin Islands	18	91	109	25	33	58	(51)	38.9%
Other/Not Stated	14	28	42	12	8	20	(22)	-14.3%
TOTAL	3,486	4,627	8,113	3,242	4,697	7,939	(174)	-2.1%

* Caricom countries consist of 'OECS & 'Other Caricom'

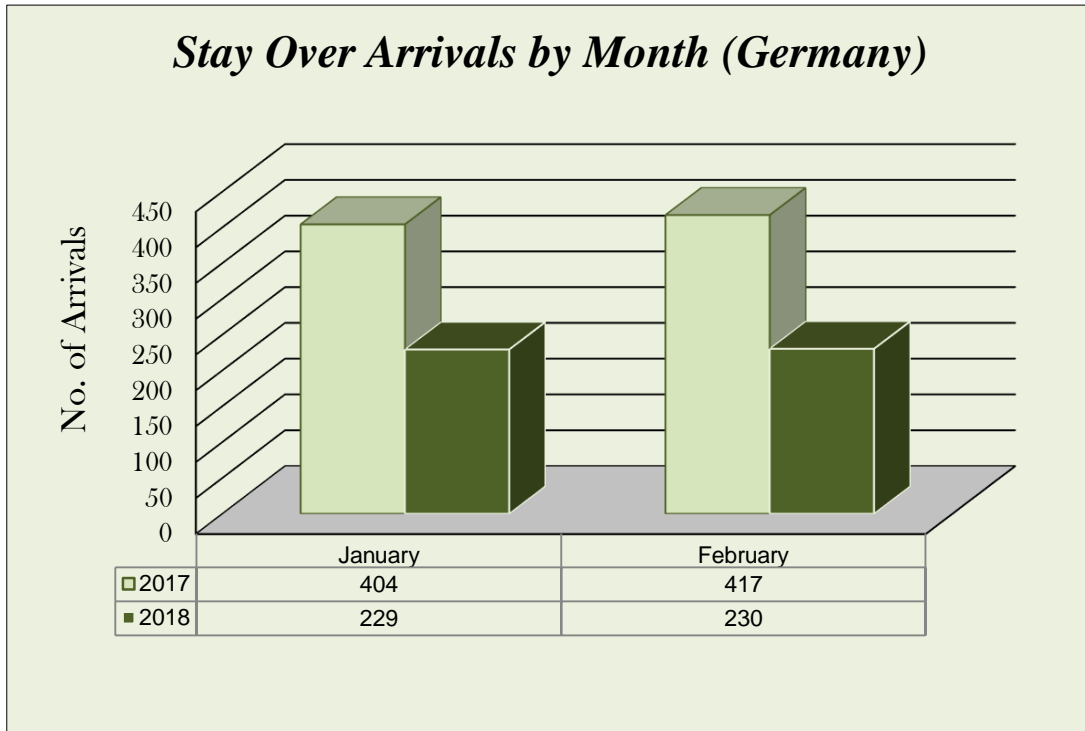
STAY OVER ARRIVALS BY MONTH (FRANCE)

Months	2017	2018	ACT. CHG.	% Change
January	701	692	(9)	-1.3%
February	761	746	(15)	-2.0%
Total	1,462	1,438	(24)	-1.6%



STAY OVER ARRIVALS BY MONTH (GERMANY)

Months	2017	2018	ACT. CHG.	% Change
January	404	229	(175)	-43.3%
February	417	230	(187)	-44.8%
Total	821	459	(362)	-44.1%



AVERAGE LENGTH OF STAY (FEBRUARY)

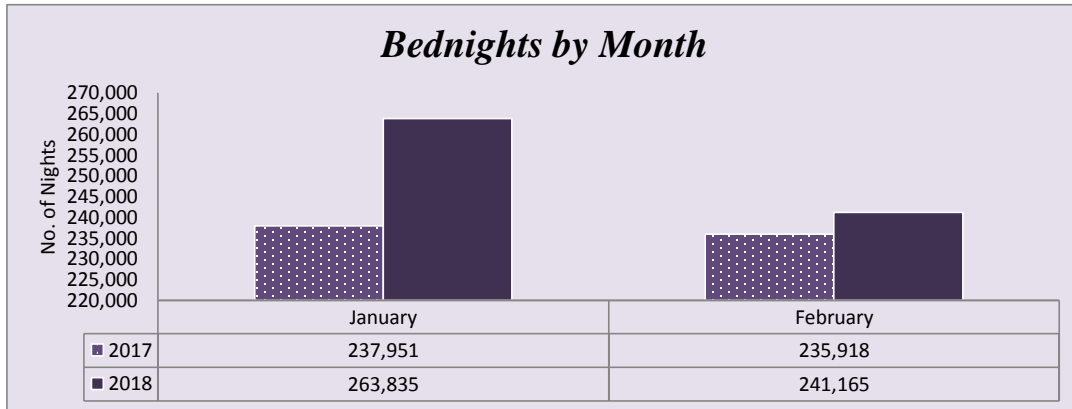
Markets	2017	2018	Difference
USA	7.24	7.10	-0.14
UK	9.84	10.26	0.42
Caribbean	6.44	6.45	0.01
Canada	8.44	8.58	0.14
Rest of Europe	12.34	15.62	3.28
Germany	11.87	9.32	-2.55
France	5.68	5.91	0.23
Rest of World	13.77	12.38	-1.39
Total	8.08	8.03	-0.05

AVERAGE LENGTH OF STAY BY MONTH

Month	2017	2018	Difference
January	9.86	9.57	-0.29
February	8.08	8.03	-0.05
YTD	8.94	8.77	-0.17

BED-NIGHTS BY MONTH

Month	2017	2018	ACT. CHG.	% Change
January	237,951	263,835	25,884	10.9%
February	235,918	241,165	5,247	2.2%
Total	473,869	505,000	31,131	6.6%



BED-NIGHTS BY MARKET

Markets	2017	2018	ACT.CHG.	% CHANGE
USA	92,783	100,009	7,227	7.8%
UK	52,994	57,820	4,827	9.1%
Caribbean	15,158	15,120	(38)	-0.3%
Canada	53,808	48,777	(5,031)	-9.4%
Rest of Europe	8,295	11,115	2,820	34.0%
Germany	4,238	1,350	(2,888)	-68.1%
France	3,338	2,474	(863)	-25.9%
Rest of World	5,306	4,500	(806)	-15.2%
Total	235,918	241,165	5,247	2.2%

* Bednights figures are total arrivals, less persons staying in private accommodation, times Avg. Length of Stay