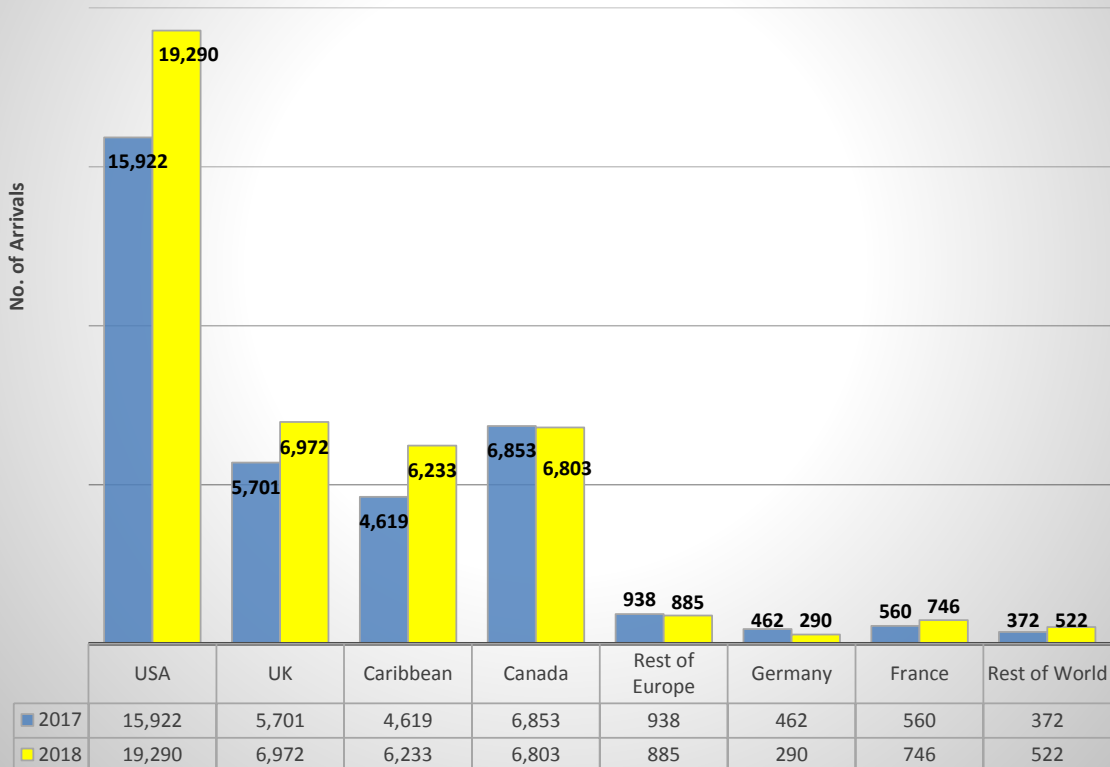


VISITOR ARRIVALS REPORT

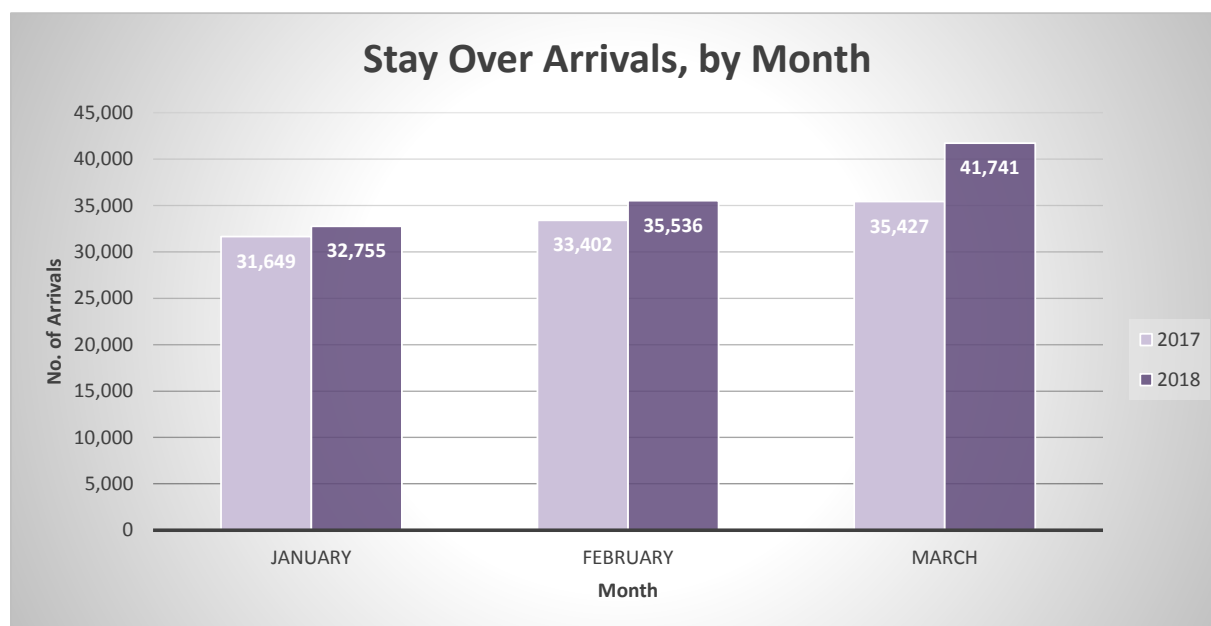
Stay Over Arrivals by Market (March, 2018)



**Source: Saint Lucia Tourism Authority
Research & Planning Department**

TOTAL STAY OVER ARRIVALS BY MONTH

MONTH	2017	2018	ACT. CHG.	% CHANGE
January	31,649	32,755	1,106	3.5%
February	33,402	35,536	2,134	6.4%
March	35,427	41,741	6,314	17.8%
TOTAL	100,478	110,032	9,554	9.5%



STAY OVER ARRIVALS BY MARKET (March 2017/2018)

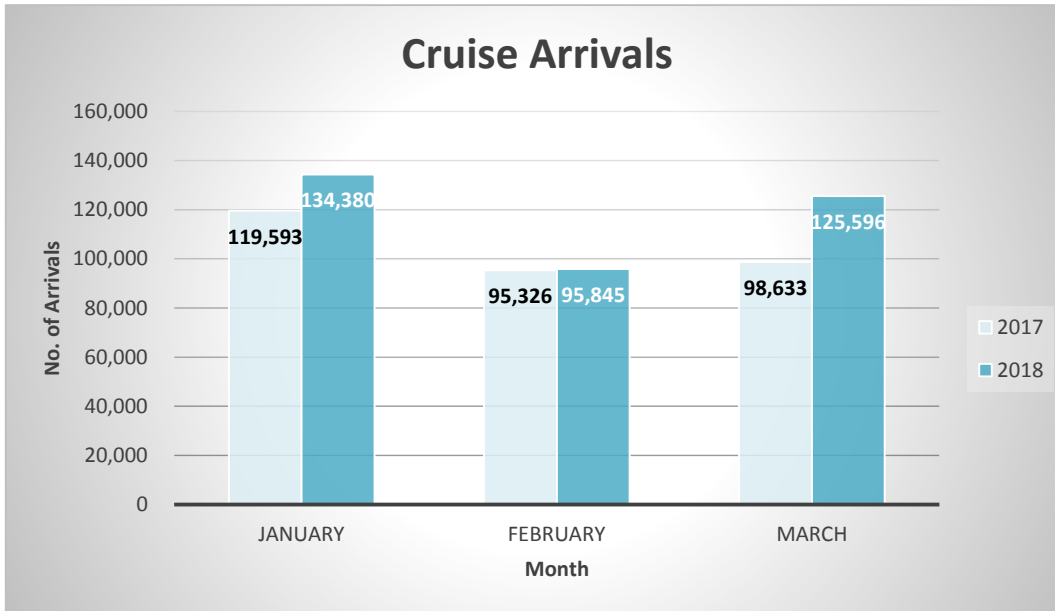
Markets	2017	2018	ACT.CHG.	% CHANGE
USA	15,922	19,290	3,368	21.2%
UK	5,701	6,972	1,271	22.3%
Caribbean	4,619	6,233	1,614	34.9%
Canada	6,853	6,803	(50)	-0.7%
Rest of Europe	938	885	(53)	-5.7%
Germany	462	290	(172)	-37.2%
France	560	746	186	33.2%
Rest of World	372	522	150	40.3%
Total	35,427	41,741	6,314	17.8%

Notes:

1. Rest of Europe includes among others, Holland, Italy, Austria, Belgium, Denmark, Greece, Ireland, Luxembourg, Norway, Portugal, Spain, Sweden, Switzerland
2. This data is obtained from the international ED Cards
3. Figures are inclusive of arrivals by Ferry

ARRIVALS BY CRUISE SHIP

MONTHS	2017	2018	ACT. CHG.	% CHANGE
January	119,593	134,380	14,787	12.4%
February	95,326	95,845	519	0.5%
March	98,633	125,596	26,963	27.3%
TOTAL	313,552	355,821	42,269	13.5%



CRUISE SHIP CALLS

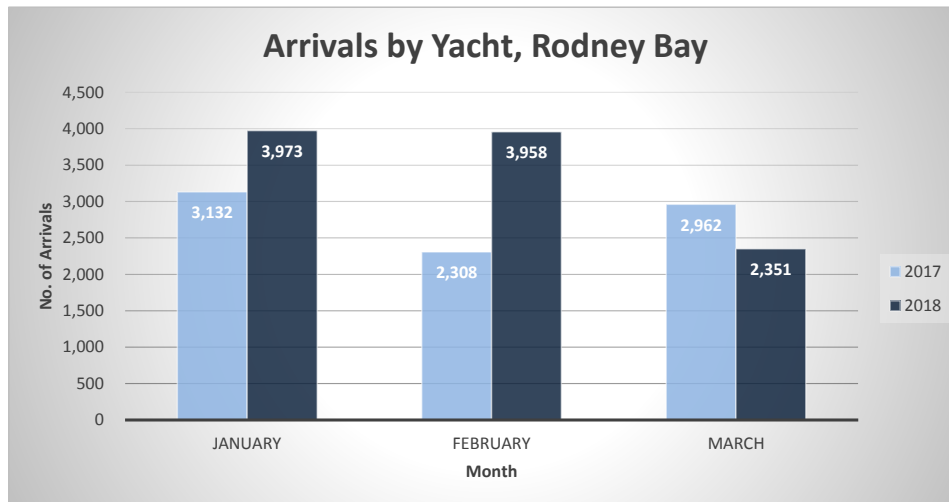
MONTHS	2017	2018	ACT.CHG.	%CHANGE
January	74	67	-7	-9.5%
February	65	54	-11	-16.9%
March	72	64	-8	-11.1%
TOTAL	211	185	(26)	-12.3%

Source: SLASPA

ARRIVALS BY YACHT, RODNEY BAY MARINA

MONTHS	2017	2018	ACT. CHG.	% Change
January	3,132	3,973	841	26.9%
February	2,308	3,958	1,650	71.5%
March	2,962	2,351	(611)	-20.6%
Total	8,402	10,282	1,880	22.4%

NB: Arrival figures are less those already captured in stay-over arrival figures



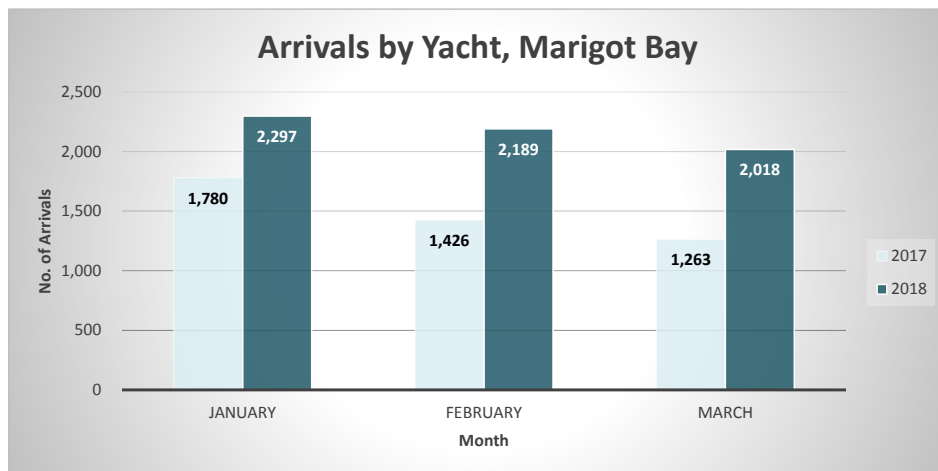
YACHT CALLS, RODNEY BAY

MONTHS	2017	2018	ACT.CHG.	%CHANGE
January	679	762	83	12.2%
February	616	621	5	0.8%
March	530	660	130	24.5%
TOTAL	1,825	2,043	218	11.9%

Source: SLASPA

ARRIVALS BY YACHT, MARIGOT BAY

MONTHS	2017	2018	ACT. CHG.	% Change
January	1,780	2,297	517	29.0%
February	1,426	2,189	763	53.5%
March	1,263	2,018	755	59.8%
Total	4,469	6,504	2,035	45.5%



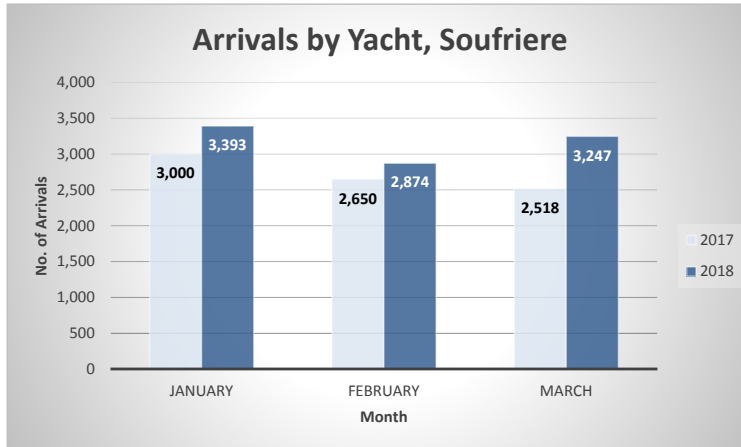
YACHT CALLS, MARIGOT BAY

MONTHS	2017	2018	ACT.CHG.	%CHANGE
January	347	340	-7	-2.0%
February	292	341	49	16.8%
March	217	321	104	47.9%
TOTAL	856	1,002	146	17.1%

Source: SLASPA

ARRIVALS BY YACHT, SOUFRIERE

MONTHS	2017	2018	Actual Change	% Change
January	3,000	3,393	393	13%
February	2,650	2,874	224	8%
March	2,518	3,247	729	29%
Total	8,168	9,514	1,346	16%



YACHT CALLS, SOUFRIERE

MONTHS	2017	2018	Actual Change	% Change
January	328	352	24	7%
February	310	313	3	1%
March	269	348	79	29%
Total	907	1,013	106	12%

Source: Customs Department

SUMMARY REPORT OF VISITOR ARRIVALS (MARCH 2017/2018)

Type of Visitor	2017	2018	Difference	% Increase
Stay-Over	100,478	110,032	9,554	9.5%
Cruise	313,552	355,821	42,269	13.5%
Yacht	21,039	26,300	5,261	25.0%
Total	435,069	492,153	57,084	13.1%

NB: Arrivals by Yacht figures do not include those already captured in stay-over arrivals.

STAY-OVER TOURIST ARRIVALS BY MARKET, MARCH 2017/2018

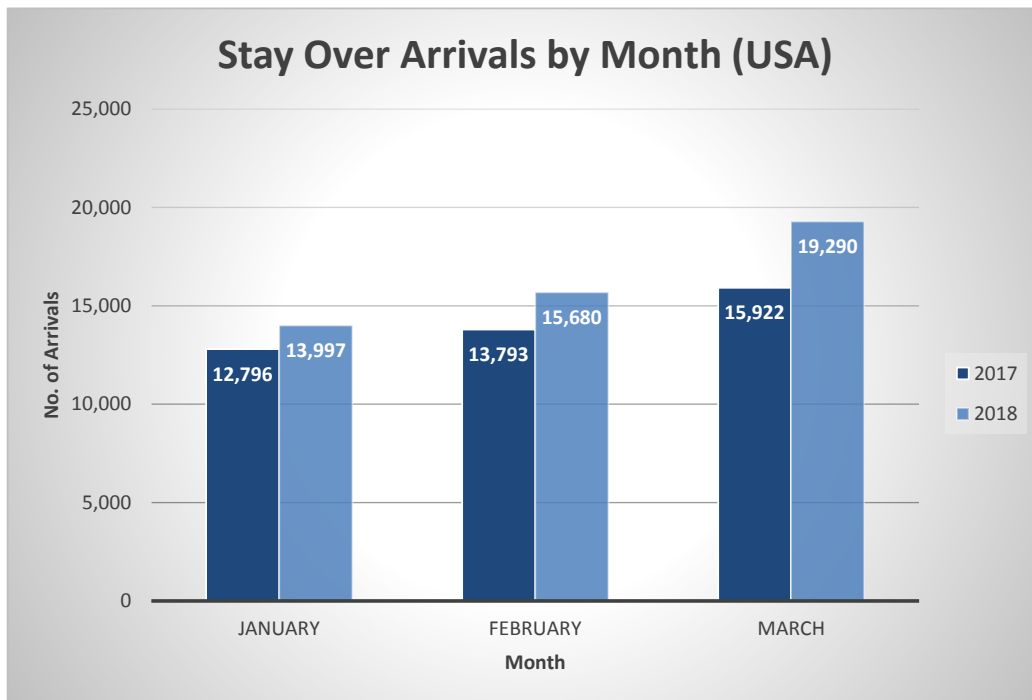
Markets	2017	2018	ACT.CHG.	% CHANGE
USA	42,511	48,967	6,456	15.2%
UK	17,743	20,026	2,283	12.9%
Caribbean	12,732	14,172	1,440	11.3%
Canada	19,054	19,036	(18)	-0.1%
Rest of Europe	3,486	3,225	(261)	-7.5%
Germany	1,283	749	(534)	-41.6%
France	2,022	2,184	162	8.0%
Rest of World	1,647	1,673	26	1.6%
Total	100,478	110,032	9,554	9.5%

YACHT ARRIVALS BY PORT, MARCH 2017/2018

Port	2017	2018	ACT.CHG.	% CHANGE
Rodney Bay Marina	8,402	10,282	1,880	22.4%
Marigot Bay	4,469	6,504	2,035	45.5%
Soufriere	8,168	9,514	1,346	16.5%
Total	21,039	26,300	5,261	25.0%

STAY OVER ARRIVALS BY MONTH (USA)

MONTHS	2017	2018	ACT. CHG.	% Change
January	12,796	13,997	1,201	9.4%
February	13,793	15,680	1,887	13.7%
March	15,922	19,290	3,368	21.2%
Total	42,511	48,967	6,456	15.2%



ARRIVALS FROM THE US BY STATE (MARCH 2017/2018)

States by Regions	Jan-17	Feb-17	Mar-17	YTD	Jan-18	Feb-18	Mar-18	YTD	Actual Change	% Change
North East	5,006	6,268	6,152	17,426	5,632	7,154	7,253	20,039	2,613	15.0%
Connecticut	287	378	466	1,131	327	420	364	1,111	(20)	-1.8%
Maine	76	116	142	334	93	103	106	302	(32)	-9.6%
Massachusetts	737	885	857	2,479	858	1,163	908	2,929	450	18.2%
New Hampshire	164	298	202	664	139	274	176	589	(75)	-11.3%
New Jersey	781	815	889	2,485	784	885	1,185	2,854	369	14.8%
New York	2,222	2,856	2,629	7,707	2,554	3,244	3,562	9,360	1,653	21.4%
Pennsylvania	609	758	817	2,184	743	878	812	2,433	249	11.4%
Rhode Island	73	85	66	224	84	91	77	252	28	12.5%
Vermont	57	77	84	218	50	96	63	209	(9)	-4.1%
Mid West	2,649	3,014	3,131	8,794	2,941	3,229	4,172	10,342	1,548	17.6%
Dakota, North	39	36	24	99	34	36	37	107	8	8.1%
Dakota, South	35	55	29	119	39	21	41	101	(18)	-15.1%
Illinois	503	577	764	1,844	533	593	786	1,912	68	3.7%
Indiana	189	217	266	672	250	258	344	852	180	26.8%
Iowa	189	169	158	516	153	194	199	546	30	5.8%
Kansas	68	129	86	283	134	107	144	385	102	36.0%
Michigan	409	535	414	1,358	376	519	655	1,550	192	14.1%
Minnesota	325	371	400	1,096	331	356	533	1,220	124	11.3%
Missouri	129	89	108	326	186	138	226	550	224	68.7%
Nebraska	76	68	51	195	157	63	38	258	63	32.3%
Ohio	308	371	397	1,076	319	454	623	1,396	320	29.7%
Wisconsin	379	397	434	1,210	429	490	546	1,465	255	21.1%
South East	3,344	2,918	4,132	10,394	3,479	3,517	5,388	12,384	1,990	19.1%
Alabama	87	64	200	351	84	75	165	324	(27)	-7.7%
Arkansas	42	22	45	109	34	31	82	147	38	34.9%
Delaware	41	38	56	135	56	55	81	192	57	42.2%
District of Columbia	75	67	71	213	74	104	102	280	67	31.5%
Florida	889	682	1,127	2,698	818	733	1,208	2,759	61	2.3%
Georgia	469	413	647	1,529	400	657	1,013	2,070	541	35.4%
Kentucky	128	105	78	311	108	128	120	356	45	14.5%
Louisiana	91	75	104	270	125	105	124	354	84	31.1%
Maryland	314	302	370	986	438	385	505	1,328	342	34.7%
Mississippi	40	55	63	158	49	45	54	148	(10)	-6.3%
North Carolina	454	369	474	1,297	449	450	670	1,569	272	21.0%
South Carolina	138	139	150	427	153	172	185	510	83	19.4%
Tennessee	123	163	238	524	166	160	253	579	55	10.5%
Virginia	421	395	477	1,293	474	395	784	1,653	360	27.8%
West Virginia	32	29	32	93	51	22	42	115	22	23.7%
South West	594	518	1,025	2,137	828	604	1,149	2,581	444	20.8%
Arizona	78	77	175	330	144	107	155	406	76	23.0%
New Mexico	18	20	55	93	16	16	41	73	(20)	-21.5%
Oklahoma	68	31	90	189	95	45	102	242	53	28.0%
Texas	430	390	705	1,525	573	436	851	1,860	335	22.0%
West	1,060	984	1,352	3,396	998	1,055	1,204	3,257	(139)	-4.1%
Alaska	-	-	4	4	1	1	1	3	(1)	-25.0%
California	461	415	579	1,455	424	418	604	1,446	(9)	-0.6%
Colorado	278	194	326	798	234	214	231	679	(119)	-14.9%
Hawaii	-	1	9	10	4	5	3	12	2	20.0%
Idaho	29	44	24	97	45	42	45	132	35	36.1%
Montana	31	67	43	141	26	49	22	97	(44)	-31.2%
Nevada	35	32	37	104	35	32	50	117	13	12.5%
Oregon	37	61	52	150	47	61	54	162	12	8.0%
Utah	60	40	87	187	47	65	45	157	(30)	-16.0%
Washington	120	110	135	365	108	152	115	375	10	2.7%
Wyoming	9	20	56	85	27	16	34	77	(8)	-9.4%
Not Stated	143	91	130	364	119	121	124	364	-	0.0%
Total	12,796	13,793	15,922	42,511	13,997	15,680	19,290	48,967	6,456	15.2%

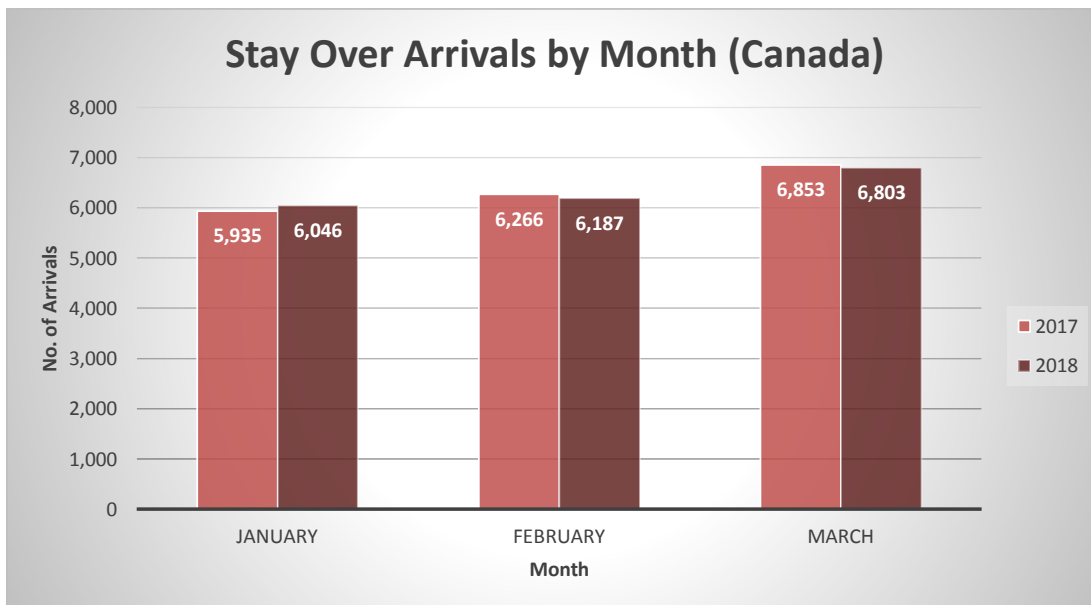
ARRIVALS FROM THE US BY REGION (2017/2018)

MONTHS	2017						
	North East	Mid West	South East	South West	West	Not Stated	Total
January	5,006	2,649	3,344	594	1,060	143	12,796
February	6,268	3,014	2,918	518	984	91	13,793
March	6,152	3,131	4,132	1,025	1,352	130	15,922
Total	17,426	8,794	10,394	2,137	3,396	364	42,511

Month	2018							% Change 2017/18
	North East	Mid West	South East	South West	West	Not Stated	Total	
January	5,632	2,941	3,479	828	998	119	13,997	9.4%
February	7,154	3,229	3,517	604	1,055	121	15,680	13.7%
March	7,253	4,172	5,388	1,149	1,204	124	19,290	21.2%
Total	20,039	10,342	12,384	2,581	3,257	364	48,967	
% Difference	15.0%	17.6%	19.1%	20.8%	-4.1%	0.0%	15.2%	

STAY OVER ARRIVALS BY MONTH (CANADA)

MONTHS	2017	2018	ACT. CHG.	% Change
January	5,935	6,046	111	1.9%
February	6,266	6,187	(79)	-1.3%
March	6,853	6,803	(50)	-0.7%
Total	19,054	19,036	(18)	-0.1%

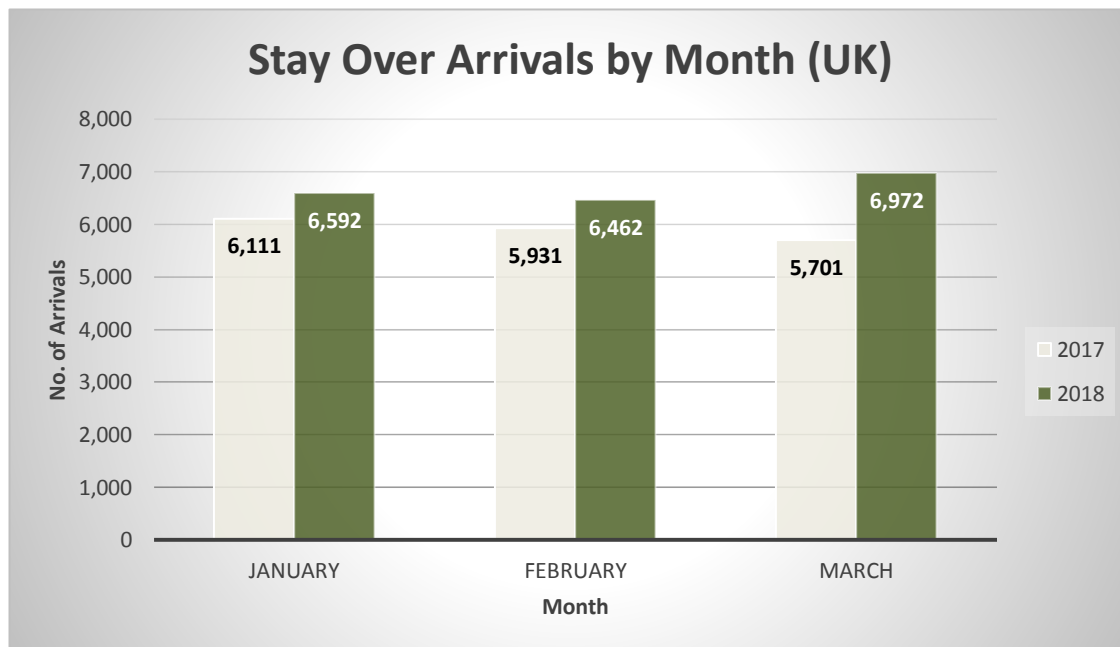


ARRIVALS FROM CANADA BY PROVINCE (2017/2018)

Province	Jan-17	Feb-17	Mar-17	YTD	Jan-18	Feb-18	Mar-18	YTD	Actual Change	% Change
Alberta	344	313	359	1,016	400	308	395	1,103	87	9%
British Columbia	201	209	189	599	180	202	212	594	-5	-1%
Manitoba	132	164	98	394	145	117	113	375	-19	-5%
New Brunswick	52	75	130	257	38	66	146	250	-7	-3%
New Foundland & Labrador	12	16	47	75	17	24	65	106	31	41%
Northwest Territories	4	5	4	13	5	3	16	24	11	85%
Nova Scotia	69	67	132	268	72	122	185	379	111	41%
Nunavut	0	1	1	2	0	5	0	5	3	150%
Ontario	3,992	4,361	4,775	13,128	4,156	4,188	4,482	12,826	-302	-2%
Prince Edward Island	9	12	15	36	28	23	28	79	43	119%
Quebec	961	894	969	2,824	884	991	1,080	2,955	131	5%
Saskatchewan	130	123	75	328	101	112	51	264	-64	-20%
Not Stated	29	26	59	114	20	26	30	76	-38	-33%
Total	5,935	6,266	6,853	19,054	6,046	6,187	6,803	19,036	-18	-0.1%

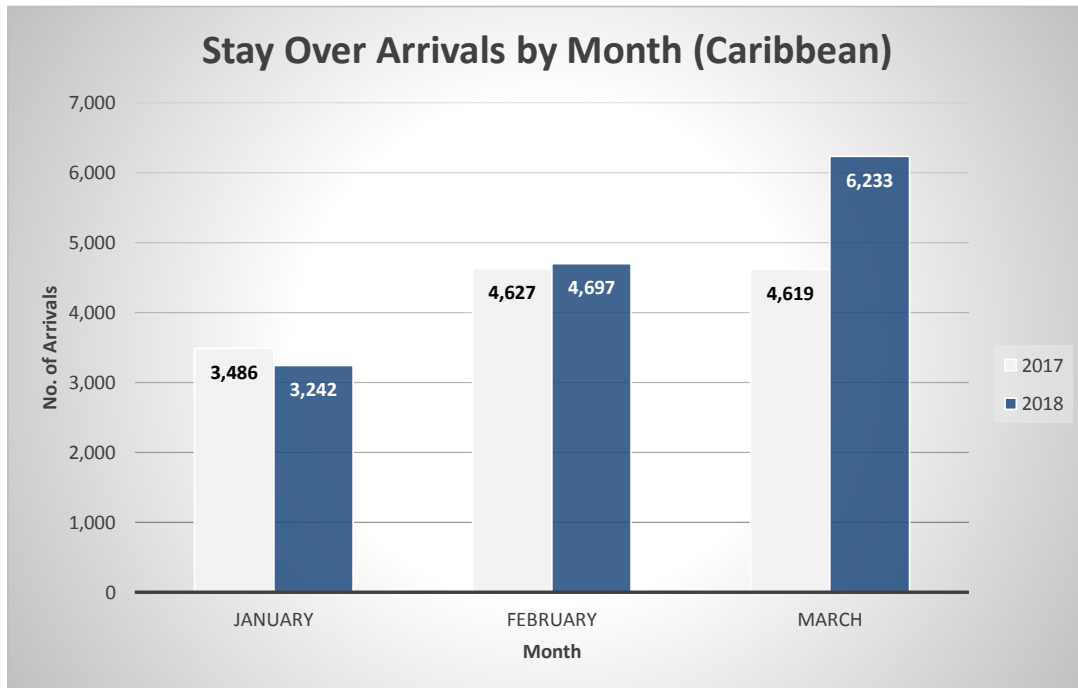
STAY OVER ARRIVALS BY MONTH (UK)

MONTHS	2017	2018	ACT. CHG.	% Change
January	6,111	6,592	481	7.9%
February	5,931	6,462	531	9.0%
March	5,701	6,972	1,271	22.3%
Total	17,743	20,026	2,283	12.9%



STAY OVER ARRIVALS BY MONTH (CARIBBEAN)

MONTHS	2017	2018	ACT. CHG.	% Change
January	3,486	3,242	(244)	-7.0%
February	4,627	4,697	70	1.5%
March	4,619	6,233	1,614	34.9%
Total	12,732	14,172	1,440	11.3%



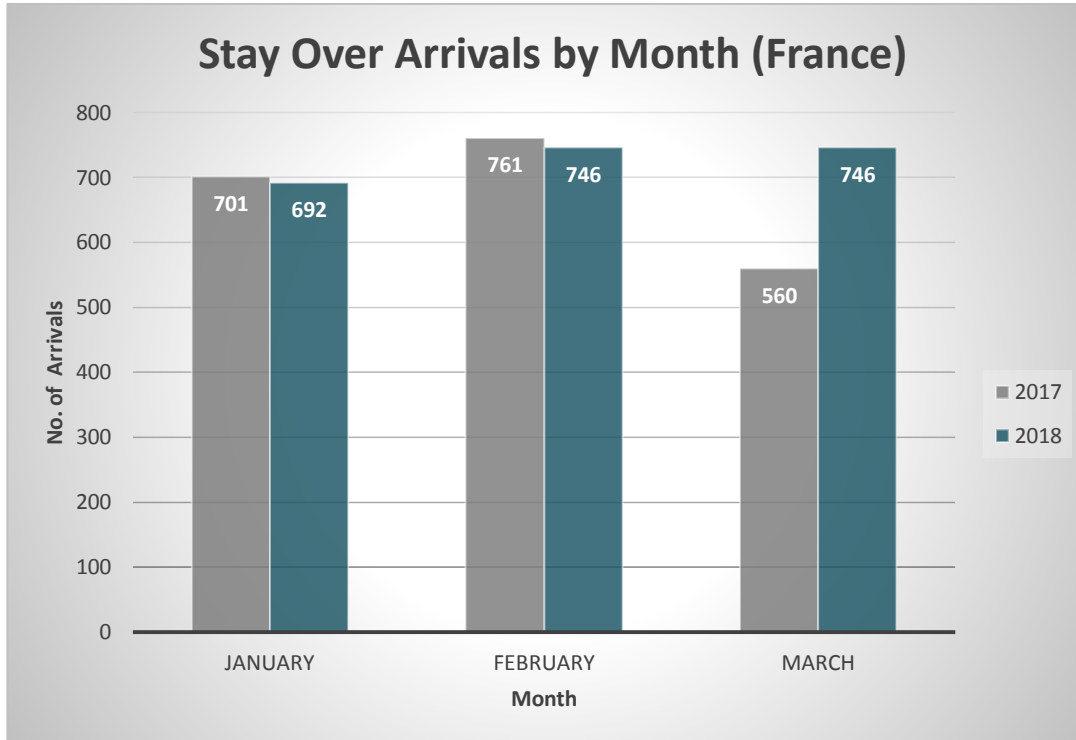
ARRIVALS FROM THE CARIBBEAN BY COUNTRY (2017/2018)

COUNTRIES	Jan-17	Feb-17	Mar-17	YTD	Jan-18	Feb-18	Mar-18	YTD	Actual Change	% Change
CARICOM *	1,991	2,393	2,441	6,825	2,100	2,602	3,825	8,527	1,702	24.9%
OECS	586	576	768	1,930	797	941	1,456	3,194	1,264	65.5%
Antigua & Barbuda	80	106	109	295	85	112	118	315	20	6.8%
Dominica	173	188	230	591	403	510	878	1,791	1,200	203.0%
Grenada	92	88	94	274	79	93	151	323	49	17.9%
Montserrat	9	6	19	34	4	3	8	15	(19)	-55.9%
St Kitts & Nevis	59	30	62	151	46	39	56	141	(10)	-6.6%
Anguilla	11	13	26	50	12	5	9	26	(24)	-48.0%
British Virgin Islands	15	12	21	48	27	15	37	79	31	64.6%
St Vincent & Grenadines	147	133	207	487	141	164	199	504	17	3.5%
OTHER CARICOM	1,405	1,817	1,673	4,895	1,303	1,661	2,369	5,333	438	9%
Barbados	357	443	501	1,301	458	440	691	1,589	288	22.1%
Belize	5	9	11	25	9	2	7	18	(7)	-28.0%
Guyana	136	115	102	353	105	67	108	280	(73)	-20.7%
Jamaica	183	175	155	513	101	115	153	369	(144)	-28.1%
Trinidad & Tobago	684	1,034	846	2,564	585	1,014	1,308	2,907	343	13.4%
Bahamas	25	15	31	71	28	14	16	58	(13)	-18.3%
Bermuda	8	18	20	46	14	8	79	101	55	119.6%
Turks & Caicos Island	7	8	7	22	3	1	7	11	(11)	-50.0%
FRENCH WEST INDIES	1,362	2,027	1,987	5,376	1,031	1,995	2,219	5,245	(131)	-2%
Martinique	1,304	1,913	1,910	5,127	962	1,881	2,052	4,895	(232)	-4.5%
Guadeloupe	55	90	67	212	53	92	140	285	73	34.4%
Saint Martin	3	24	10	37	16	22	27	65	28	75.7%
DUTCH WEST INDIES	12	29	9	50	9	9	11	29	(21)	-42%
Aruba	7	5	1	13	3	2	1	6	(7)	-53.8%
Bonaire	0	0	0	0	0	0	1	1	1	0.0%
Curacao	5	24	8	37	6	7	9	22	(15)	-40.5%
OTHER CARIBBEAN	121	178	182	481	102	91	178	371	(110)	-23%
Cuba	22	15	14	51	24	18	20	62	11	21.6%
Dominican Republic	37	22	26	85	14	11	9	34	(51)	-60.0%
Haiti	8	5	9	22	7	5	22	34	12	54.5%
Puerto Rico	19	12	20	51	10	7	20	37	(14)	-27.5%
Suriname	3	5	13	21	10	9	33	52	31	147.6%
US Virgin Islands	18	91	82	191	25	33	57	115	(76)	-39.8%
Other/Not Stated	14	28	18	60	12	8	17	37	(23)	-38.3%
TOTAL	3,486	4,627	4,619	12,732	3,242	4,697	6,233	14,172	1,440	11.3%

* Caricom countries consist of "OECS & "Other Caricom"

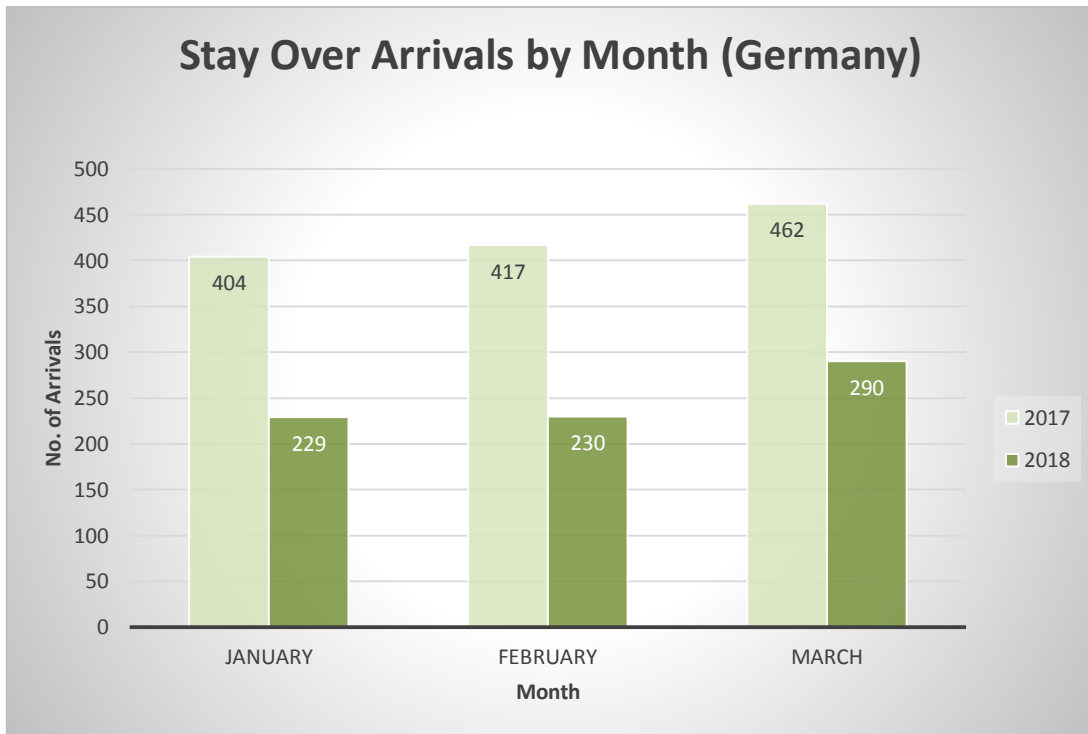
STAY OVER ARRIVALS BY MONTH (FRANCE)

Months	2017	2018	ACT. CHG.	% Change
January	701	692	(9)	-1.3%
February	761	746	(15)	-2.0%
March	560	746	186	33.2%
Total	2,022	2,184	162	8.0%



STAY OVER ARRIVALS BY MONTH (GERMANY)

Months	2017	2018	ACT. CHG.	% Change
January	404	229	(175)	-43.3%
February	417	230	(187)	-44.8%
March	462	290	(172)	-37.2%
Total	1,283	749	(534)	-41.6%



AVERAGE LENGTH OF STAY (MARCH)

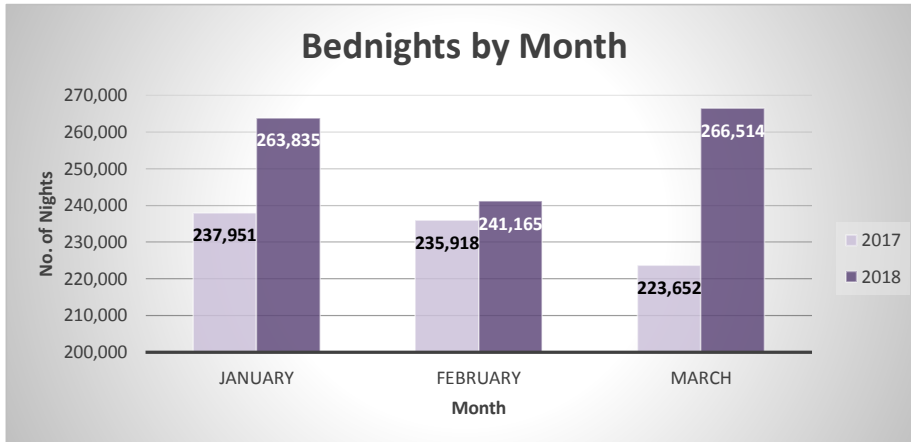
Markets	2017	2018	Difference
USA	6.93	6.97	0.04
Canada	7.92	7.89	-0.03
UK	10.08	10.5	0.42
Germany	10.02	8.43	-1.59
France	6.75	5.61	-1.14
Italy	8.37	7.71	-0.66
Rest of Europe	8.09	8.63	0.54
Caribbean	5.00	5.9	0.9
South America	5.91	8.46	2.55
Central America	7.68	7.03	-0.65
Rest of World	9.71	9.56	-0.15
Total	7.47	7.61	0.14

AVERAGE LENGTH OF STAY BY MONTH

Month	2017	2018	Difference
January	9.86	9.57	-0.29
February	8.08	8.03	-0.05
March	7.47	7.61	0.14
YTD	8.42	8.34	-0.08

BED-NIGHTS BY MONTH

Month	2017	2018	ACT. CHG.	% Change
January	237,951	263,835	25,884	10.9%
February	235,918	241,165	5,247	2.2%
March	223,652	266,514	42,862	19.2%
Total	697,521	771,514	73,993	10.6%



BED-NIGHTS BY MARKET

Markets	2017	2018	ACT.CHG.	% CHANGE
USA	97,907	122,679	24,772	25.3%
UK	49,650	62,590	12,940	26.1%
Caribbean	12,600	18,606	6,006	47.7%
Canada	49,548	49,391	(157)	-0.3%
Rest of Europe	6,192	5,568	(624)	-10.1%
Germany	3,602	1,888	(1,714)	-47.6%
France	2,452	2,675	223	9.1%
Rest of World	1,701	3,116	1,415	83.2%
Total	223,653	266,514	42,861	19.2%

* Bednights figures are total arrivals, less persons staying in private accommodation, times Avg. Length of Stay