

Aruba Preliminary – May 2018 Hotel Performance

The following are the preliminary May 2018 hotel performance figures for Aruba derived from the reports submitted to AHATA.

The numbers are the aggregate figures for 13 properties including all the major hotels (except for the Hilton Aruba and the Holiday Inn Resort Aruba).

May 2018	2018/2017		
	2018	2017	% change
Rooms	4,053	4,049	0.1%
ARN	125,634	125,519	0.1%
ORN	103,724	105,691	-1.9%
% occupancy	82.6%	84.2%	-1.6% points
ADR	\$222.94	\$200.68	11.1%
Rev Par	\$184.06	\$168.98	8.9%

Based on data from 13 properties.

In summary: -

- Average room occupancy was down by 1.6 percentage points from 84.2% in May 2017 to 82.6% in May 2018.
- The overall number of available room nights increased by 0.1%.
- The total number of occupied room nights decreased by 1.9%. This was partially due to the closure of a substantial number of rooms at the Hyatt Regency Aruba as part of a refreshment program.
- The overall ADR grew by 11.1% from \$200.68 in May 2017 to \$222.94 in May 2018.
- With the lower average occupancy but higher ADR RevPar increased by 8.9% from \$168.98 in May 2017 to \$184.06 in May 2018.
- Please note the Holiday Inn Resort Aruba did not participate in the survey for the month of May 2018 and its numbers were also removed from the May 2017 survey report.

Of the 13 hotels: -

- Seven (7) hotels saw higher occupancies this May compared to May 2017, with six (6) seeing a lower average room occupancy.
- Ten (10) hotels saw a higher average daily rate in May 2018 compared to May 2017 with three (3) seeing a lower ADR.
- Ten (10) hotels saw a higher RevPar in May 2018 than in May 2017 with three (3) seeing a lower RevPar.

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Year to Date.

May 2018 YTD	2018/2017			
	2018	2017	% change	
Rooms	4,580	4,590	-0.2%	
ARN	675,202	676,451	-0.2%	
ORN	598,497	582,372	2.8%	
% occupancy	88.6%	86.1%	2.5%	points
ADR	\$295.91	\$272.32	8.7%	
Rev Par	\$262.29	\$234.44	11.9%	

Based on data from 14 properties through April, 13 properties for May

For the first five months of 2018 average room occupancy was up by 2.5 percentage points from 86.1% in 2017 to 88.6% in 2018. The number of available room nights decreased by 0.2%. The number of occupied room nights increased by 2.8% compared to the first five months of 2017. ADR grew by 8.7% and RevPar grew by 11.9%.

The numbers include the Holiday Resort Aruba for the first four months of 2018 but not for May 2018.

By Month

2018	Avg Occupancy			ADR			RevPar		
	2018	2017	% pt chng	2018	2017	% pt chng	2018	2017	% pt chng
Jan	89.4%	85.0%	4.4%	\$332.11	\$301.69	10.1%	\$296.92	\$256.42	15.8%
Feb	93.2%	89.3%	3.9%	\$339.71	\$312.96	8.5%	\$316.77	\$279.56	13.3%
Mar	88.3%	85.5%	2.8%	\$328.95	\$288.24	14.1%	\$290.48	\$246.31	17.9%
Apr	89.5%	86.6%	2.9%	\$245.13	\$251.21	-2.4%	\$219.40	\$217.57	0.8%
May	82.6%	84.2%	-1.6%	\$222.94	\$200.68	11.1%	\$184.06	\$168.98	8.9%
YTD	88.6%	86.1%	2.5%	\$295.91	\$272.32	8.7%	\$262.29	\$234.44	11.9%