



CARIBBEAN
HOTEL & TOURISM
ASSOCIATION

Insurance Claim /Loss Help - Member Benefit Program with Allied Member Smith Orloff & Associates

Allied Member Smith Orloff has saved CHTA members millions of dollars on their loss claims. **In the event your property sustains an insured loss** as a result of a weather-related incident we want to make sure you are aware of the resource available to you through CHTA's long-standing relationship with long-time Allied Member Smith Orloff & Associates, insurance loss consultants to the Caribbean hotel sector.

CHTA has made arrangements with the reputable firm of international insurance loss consultants Smith Orloff & Associates to provide hoteliers professional assistance with their insurance claim recovery should your property suffer an insured loss. It was felt that bringing this type of expertise to our members was critical so that we could further assist you in such a time of need. Smith Orloff has been an Allied Member of CHTA for many years and many of you might well have heard Stan Smith as a speaker at one of our conferences over the years.

Smith Orloff can assist you in maximizing your property and business interruption recovery and insuring that you get the money you are entitled to as a result of a storm. Smith Orloff has extensive experience in the Caribbean, representing the policyholder with their insurance company in catastrophic losses. Their staff would assemble the claim and negotiate a settlement with your approval, allowing you to concentrate on getting your operations back to normal. Their work includes an in-depth analysis of your policy for coverages and potential problem areas and the preparation of detailed building, contents, extra expense, & business interruption claims.

Keep in mind that insurance companies hire professional adjusters to protect and represent their interests. In the event of a hurricane loss, **it is in the hoteliers' best interest to also have a qualified and experienced expert to protect and represent their interests.**

Smith Orloff can be contacted at 340 690 4880 / 215 919 0261, or via e-mail at smith@smithorloff.com. Ask for Stan Smith.